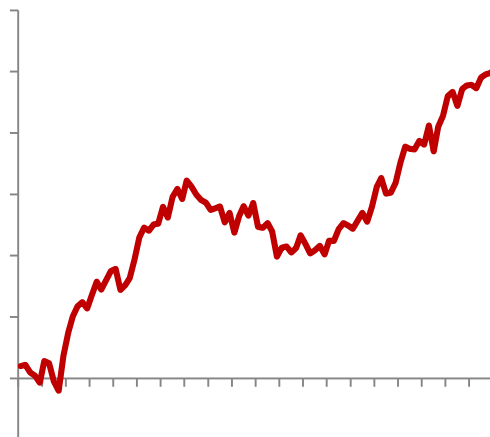


Farm Cash Receipts

2010-2014



Nova Scotia Department of Agriculture



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Hannah Main, Economist Assistant
Research and Analytics
Policy and Corporate Services Branch
Department of Agriculture

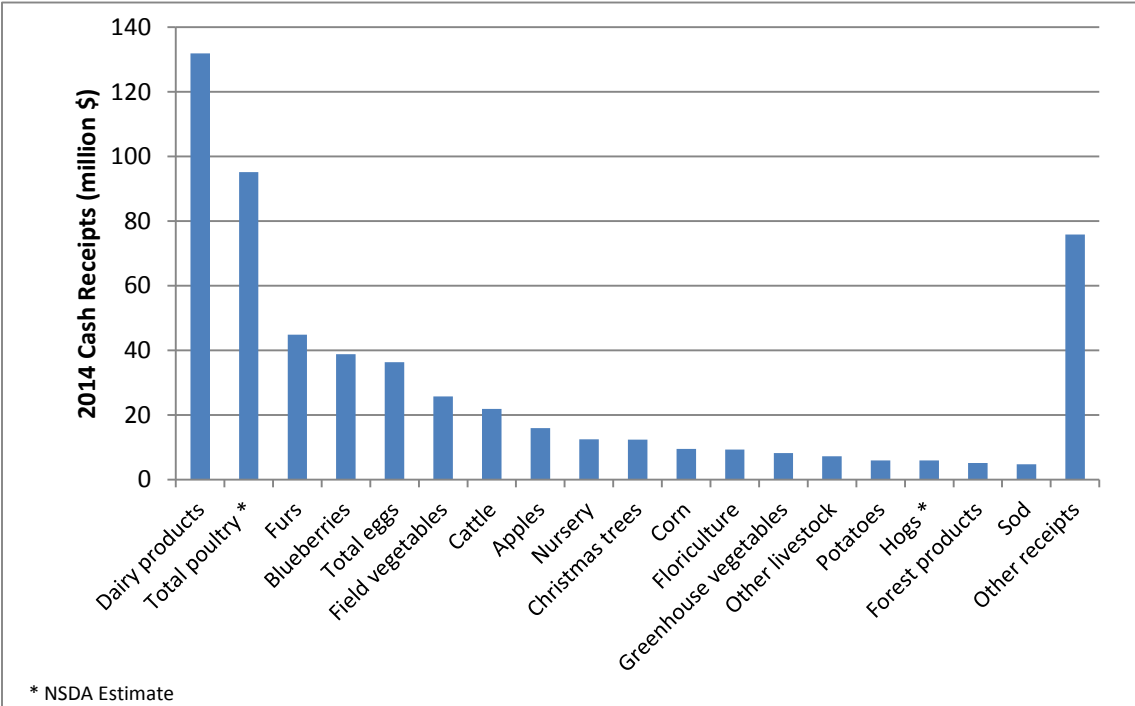
July 7, 2015

I. Highlights and Analysis

1.1 Farm Cash Receipts by Commodity

- In 2014 farm cash receipts for Nova Scotia’s agriculture sector totaled \$567.1 million, a 5.5 percent decrease over 2013.
- Dairy, fur and poultry continue to account for the majority of farm cash receipts. When combined, these commodities accounted for 48 percent of cash receipts in 2014.
 - Dairy continues to be the top revenue-generating sector at \$131.9 million
 - Estimates produced by the NS Department of Agriculture place cash receipts for poultry at approximately \$95.2 million.
 - Fur receipts dropped 64 percent from 2013 to \$44.8 million.
- Other major contributors to farm cash receipts include eggs, blueberries, field vegetables, cattle and apples. In total, these commodities accounted for over \$138 million (24%) of farm cash receipts in 2014.
- Other receipts nearly doubled since 2013. The majority of these other receipts are direct payments.

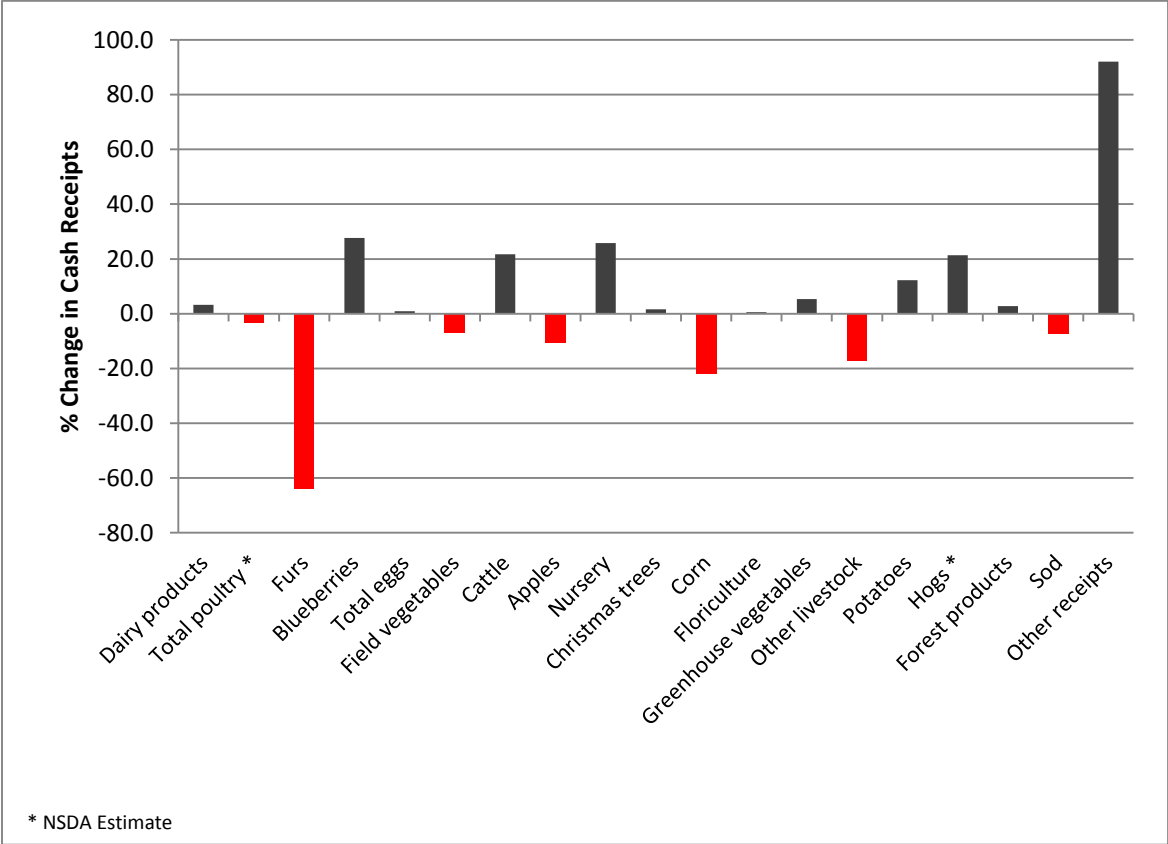
Figure 1.1 – Nova Scotia Farm Cash Receipts by Commodity, 2014



1.2 Change in Farm Cash Receipts by Commodity

- Compared to 2013, there were notable increases in cash receipts for cattle, blueberries, nursery, and hogs.
 - Blueberry receipts increased by \$8.4 million (27%) over 2013, due primarily to an increase in blueberry production.
 - Nursery cash receipts increased by 25.8 percent from 2013 to 2014 as Nova Scotian nurseries recovered from virus outbreaks infecting strawberry nurseries in 2013.
 - The large increase in other receipts points to an increase in direct payments, due primarily to the decrease in fur receipts.
- While fur (primarily mink) continues to be a top commodity in terms on receipts in Nova Scotia, it saw a dramatic decrease in receipts in 2014 due a drop in global demand for fur and Nova Scotian mink farmers switching to a more resilient, but less valuable variety of mink.
 - Fur cash receipts in 2014 were at the lowest levels since 2004.
 - However, Nova Scotia’s fur industry continues to make up 45 percent of Canada’s total fur cash receipts.

Figure 1.2 – Percentage Change in Nova Scotia Farm Cash Receipts by Commodity, 2013 to 2014



II. Statistical Tables

Table 2.1 Nova Scotia Farm Cash Receipts, 2010 to 2014 (\$x1000)

Type of cash receipts ¹	2010	2011	2012	2013	2014
Total farm cash receipts	496,162	527,812	580,327	600,031	567,061
Total crops receipts	128,856	138,915	151,674	164,918	174,072
Wheat, excluding durum	1,645	2,219	2,463	2,137	2,015
Oats	109	115	148	138	116
Barley	281	278	331	258	180
Soybeans	1,097	2,391	3,310	4,471	4,609
Corn	5,033	7,267	10,310	12,073	9,449
Potatoes	6,232	5,506	5,151	5,276	5,922
Greenhouse vegetables	4,983	6,126	5,110	7,825	8,245
Field vegetables ²	17,673	21,911	21,282	27,591	25,689
Total tree fruits	13,506	13,530	18,480	18,309	16,353
Apples	13,107	13,053	17,949	17,793	15,888
Total small fruits	29,589	31,467	37,127	39,329	51,638
Blueberries	21,821	22,160	28,070	30,391	38,788
Cranberries	1,445	2,280	1,848	2,104	2,070
Strawberries	4,561	4,957	4,998	x	8,106
Grapes	1,244	1,515	1,647	2,035	2,175
Floriculture	9,093	9,468	8,945	9,249	9,297
Nursery	12,602	12,975	12,466	9,914	12,473
Sod	5,218	6,348	6,150	5,086	4,708
Hay and clover	2,159	2,365	2,558	3,172	3,363
Maple products	1,525	1,660	1,394	2,216	1,772
Forest products	5,257	4,545	4,681	4,992	5,128
Miscellaneous crops	576	632	690	750	792
Christmas trees	12,279	10,113	11,078	12,131	12,322
Total receipts from livestock and livestock products	354,560	372,761	419,022	424,444	350,711
Cattle	19,098	19,648	23,454	17,982	21,883
Calves	2,699	2,246	3,866	3,228	3,663
Hogs*	x	5,909	6,905	4,904	5,950
Sheep	20	24	23	42	71
Lambs	2,600	2,734	2,438	1,523	2,118
Dairy products	120,595	124,533	127,906	127,747	131,907
Poultry*	76,790	88,894	92,672	98,555	95,181
Total eggs	29,660	32,274	35,284	35,958	36,302
Honey	1,450	1,080	1,054	1,439	1,551
Furs	89,745	87,716	116,763	124,296	44,838
Miscellaneous livestock and livestock products	7,331	7,703	8,658	8,770	7,247
Total receipts from direct payments	12,746	16,136	9,630	10,670	42,278
Crop insurance payments	2,243	1,893	1,496	2,144	1,416
AgriInvest	1,435	2,794	2,335	2,769	2,079
Agri-Stability	8,820	11,156	5,767	5,732	37,461
Other payments	248	293	32	25	1,322
Net Income Stabilization Account payments

Footnotes:

1 - Less than \$500 reported as 0

2 - includes mushroom receipts

III. User Information

Data Sources

The data in this report were derived from the following tables produced by Statistics Canada:

- 002-0001 - Farm cash receipts, annual
- 326-0021 - Consumer Price Index (CPI), 2011 basket, annual

These data tables can be accessed through Statistics Canada's CANSIM database, available at <http://www5.statcan.gc.ca/cansim/>

Symbols

This report uses the following standard symbols used by Statistics Canada:

- .
 - ..
 - ...
 - 0
 - p
 - r
 - x
 - E
 - F
- not available for any reference period
not available for a specific reference period
not applicable
true zero or a value rounded to zero
preliminary
revised
suppressed to meet the confidentiality requirements of the Statistics Act
use with caution
too unreliable to be published

Concepts and Methods

Details on the concepts, methods and data sources used to produce these data can be obtained through Statistics Canada's CANSIM database, available at <http://www5.statcan.gc.ca/cansim/>. To access information on concepts and methods from CANSIM, select the *Related Information* tab. Links to information on concepts and methods are available under the section titled *Additional information on the survey or statistical program*.

Farm Cash Receipts

Farm cash receipts represent the farm-gate sales of agricultural products to individuals or businesses outside of the primary agriculture sector, as well as government support payments given to agricultural producers. Statistics Canada generates farm cash receipts primarily for calculating the agriculture sector's contribution to provincial gross domestic product. Consequently, sales between farms within the province are excluded from farm cash receipts.

Estimate for Poultry and Hog Cash Receipts

Based on a review of both the 2011 Census of Agriculture data and provincial farm cash receipts data, Statistics Canada's suppression of hog and poultry cash receipts does not appear to be related to a confidentiality issue for Nova Scotia's primary agriculture sector. Therefore, alternative data sources were used to produce estimates for poultry and hog cash receipts. Initial estimates for poultry cash receipts were obtained from the Natural Products Marketing Council, while initial estimates for hog cash receipts were calculated from price, marketing and slaughter data provide by the Agri-Commodity Management Association and Agriculture and Agri-Food Canada. The final estimates were benchmarked to the total of suppressed livestock cash receipts produced by Statistics Canada, which represents the total receipts for hogs, turkeys, hens and chickens, and hatchery birds (chicks and poults).