

<b>Program Name</b>	<b>Transformational Leadership</b>
<b>Level</b>	II
<b>Pre-Requisite(s)</b>	Transformational Leadership – Level I
<b>Recommended WEI Programs To Have Completed Prior to Starting this Program</b>	N/A
<b>Total Hours</b>	40
<b><i>Standard Topics</i></b>	Minimum 32 hours
<b><i>Interchangeable Topics</i></b>	Maximum 8 hours
<b>Description</b>	Building on the foundation laid out in level I, Transformational Leadership Level II will delve deeper into being an effective leader in a business or organization. In this program, you'll learn about what it takes to effectively lead a team of people, how to build a defined corporate culture, how to enhance the compassionate side of your role as a leader, and how to coach your team members. You will also delve into productivity strategies designed to improve your effectiveness as well as how to create habit stacks to enhance your productivity as a leader.

#### **Learning Outcomes:**

- List the characteristics of Maxwell's "Leadership from Production"
- List the Laws of Teams
- Explain the impact on a team of at least six of the laws of teams
- List the three pillars of compassionate leadership
- Identify the traits and behaviours of a compassionate leader
- Explain the three core components of self-compassion
- List at least six forms of daring versus armoured leadership
- Define corporate culture
- List the characteristics that create and define a corporate culture
- Identify at least five guidelines for creating a defined corporate culture
- Define conflict
- List the levels of conflict
- Identify the five conflict styles
- Describe the key characteristics of each of the five conflict styles
- Demonstrate the role of active listening and seeking clarification in conflict resolution
- Explain the 5-step conflict resolution process
- Define habit stacking
- List the three types of habits
- Define delegation
- Identify the five stages of delegation
- Identify at least five strategies for improving productivity
- Define the fundamentals of coaching
- List the elements in asking the right questions
- Compare and contrast facilitating versus directing a team's direction
- Compare and contrast strategic questioning techniques and identify when to apply each

- Demonstrate how to acknowledge responses received during a coaching session

**Standard Topics (minimum 32 hours):** (all of this content must be delivered as a part of this program)

- Leading teams
- Compassionate leadership
- Corporate culture
- Conflict resolution
- Habit stacking
- Productivity management
- Coaching strategies