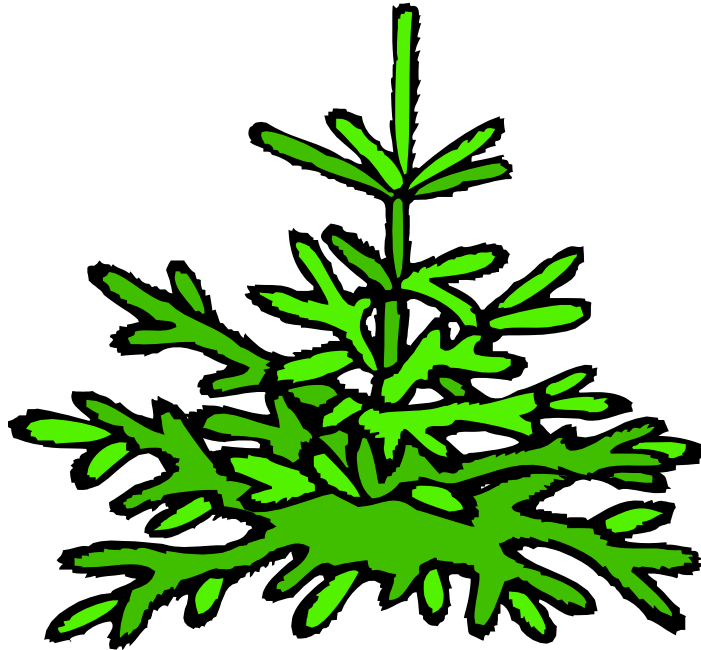


# REGISTRY OF BUYERS

*2002 CALENDAR YEAR*



Report on Primary Forest Products Acquired  
Plus Business Summaries  
and Secondary Forest Products Produced

Nova Scotia  
Natural Resources

May 15, 2003

**Report FOR 2003-1**

## **NOVA SCOTIA REGISTRY OF BUYERS SUMMARY - 2002**

The total provincial harvest for 2002 is reported to be 6 066 392 cubic metres of solid wood. Of this amount, 85% or 5 179 085 cubic metres were softwood species. The total volume of wood exported was reported to be 1 137 177 cubic metres, or 19% of the total harvest.

The provincial harvest for 2002 shows a decline of 2% when compared to the 2001 harvest of 6 182 686 cubic metres.

Statistical returns were received from 337 Registered Buyers. Data was estimated for 20 non-compliant buyers, for a total of 357 Registered Buyers. Of the 357 buyers, 270 were reported to be active in the 2002 calendar year.

If you have any questions or comments about this report, contact the Registry of Buyers at (902) 893-6270.

### **SUMMARY OF BUSINESSES BY PRIMARY BUSINESS TYPE NOVA SCOTIA - 2002**

	<b>2001</b>	<b>% of Total Harvest</b>	<b>2002</b>	<b>% of Total Harvest</b>
Chip Production Plant	3	9.3%	3	10.8%
Firewood Sales	17	0.4%	18	0.3%
Other	10	3.1%	13	1.7%
Pulp/Paper Mill	3	22.5%	3	17.4%
Sawmill	274	55.8%	266	59.8%
Wood Export	60	8.9%	54	10.0%
<b>Total No. of Buyers</b>	<b>367</b>	<b>100.0%</b>	<b>357</b>	<b>100.0%</b>

**TOTAL PROVINCIAL HARVEST - 2002**  
**ALL LAND TENURES BY COUNTY OF ORIGIN, SPECIES AND USE**

County		Provincial m3 solid	Export m3 solid	Total m3 solid
Annapolis	S	285 047	6 496	291 543
	H	30 498	6 705	37 203
Antigonish	S	182 981	26 561	209 542
	H	20 314	31 558	51 872
Cape Breton	S	86 324	36 271	122 595
	H	13 097	7 825	20 922
Colchester	S	571 100	155 437	726 537
	H	41 389	86 618	128 007
Cumberland	S	257 678	291 782	549 460
	H	47 385	82 032	129 417
Digby	S	337 021	28 631	365 652
	H	37 763	2 859	40 622
Guysborough	S	341 740	8 913	350 653
	H	5 972	27 628	33 600
Hants	S	284 637	32 464	317 101
	H	26 663	27 505	54 168
Halifax	S	644 140	20 291	664 431
	H	36 936	49 261	86 197
Inverness	S	156 425	740	157 165
	H	14 089	31 979	46 068
Kings	S	236 056	8 076	244 132
	H	46 675	20 659	67 334
Lunenburg	S	300 454	4 947	305 401
	H	26 490	4 906	31 396
Pictou	S	360 778	32 738	393 516
	H	41 782	59 311	101 093
Queens	S	188 605	996	189 601
	H	16 764	29 924	46 688
Richmond	S	41 447	389	41 836
	H	1 661	1 044	2 705
Shelburne	S	43 450	470	43 920
	H	2 224	0	2 224
Victoria	S	77 436	42	77 478
	H	2 067	30	2 097
Yamouth	S	117 738	10 784	128 522
	H	4 389	1 305	5 694
Total	S	4 513 057	666 028	5 179 085
	H	416 158	471 149	887 307
<b>Grand Total</b>		<b>4 929 215</b>	<b>1 137 177</b>	<b>6 066 392</b>

**TOTAL PROVINCIAL HARVEST - 2002**  
**CROWN OWNERS BY COUNTY OF ORIGIN, SPECIES AND USE**

<b>County</b>		<b>Provincial m3 solid</b>	<b>Export m3 solid</b>	<b>Total m3 solid</b>
Annapolis	S	1 087	0	1 087
	H	2 783	0	2 783
Antigonish	S	29 128	0	29 128
	H	71	633	704
Cape Breton	S	7 232	0	7 232
	H	0	0	0
Colchester	S	32 140	32	32 172
	H	1 611	4 348	5 959
Cumberland	S	8 361	1 171	9 532
	H	28	1 600	1 628
Digby	S	17 455	0	17 455
	H	3 087	0	3 087
Guysborough	S	158 858	0	158 858
	H	2 997	13 732	16 729
Hants	S	23 374	0	23 374
	H	5 716	225	5 941
Halifax	S	40 193	517	40 710
	H	17 511	0	17 511
Inverness	S	31 317	0	31 317
	H	2 337	0	2 337
Kings	S	1 646	0	1 646
	H	13 793	0	13 793
Lunenburg	S	764	0	764
	H	27	0	27
Pictou	S	55 837	0	55 837
	H	1 564	1 040	2 604
Queens	S	4 294	0	4 294
	H	2 108	0	2 108
Richmond	S	9 054	0	9 054
	H	0	3	3
Shelburne	S	1 898	0	1 898
	H	73	0	73
Victoria	S	47 302	0	47 302
	H	0	0	0
Yarmouth	S	4 842	0	4 842
	H	276	0	276
Total	S	474 782	1 720	476 502
	H	53 982	21 581	75 563
<b>Grand Total</b>		<b>528 764</b>	<b>23 301</b>	<b>552 065</b>

**TOTAL PROVINCIAL HARVEST - 2002**  
**INDUSTRIAL OWNERS BY COUNTY OF ORIGIN, SPECIES AND USE**

<b>County</b>		<b>Provincial m3 solid</b>	<b>Export m3 solid</b>	<b>Total m3 solid</b>
Annapolis	S	140 594	5 981	146 575
	H	18 596	6 360	24 956
Antigonish	S	23 340	105	23 445
	H	14 416	267	14 683
Cape Breton	S	40	79	119
	H	107	0	107
Colchester	S	277 402	41 151	318 553
	H	26 446	41 446	67 892
Cumberland	S	147 540	89 628	237 168
	H	32 037	20 175	52 212
Digby	S	89 175	22 880	112 055
	H	24 206	2 329	26 535
Guysborough	S	30 845	647	31 492
	H	1 416	761	2 177
Hants	S	109 098	2 886	111 984
	H	8 467	10 594	19 061
Halifax	S	424 393	3 599	427 992
	H	9 370	42 506	51 876
Inverness	S	10 569	0	10 569
	H	1 437	2 918	4 355
Kings	S	113 596	1 280	114 876
	H	23 383	17 222	40 605
Lunenburg	S	52 895	944	53 839
	H	15 154	4 537	19 691
Pictou	S	85 630	1 729	87 359
	H	28 799	20 025	48 824
Queens	S	87 214	784	87 998
	H	5 107	29 924	35 031
Richmond	S	0	0	0
	H	82	0	82
Shelburne	S	16 073	44	16 117
	H	1 648	0	1 648
Victoria	S	3 420	0	3 420
	H	119	0	119
Yarmouth	S	13 588	9 750	23 338
	H	2 198	1 305	3 503
Total	S	1 625 412	181 487	1 806 899
	H	212 988	200 369	413 357
<b>Grand Total</b>		<b>1 838 400</b>	<b>381 856</b>	<b>2 220 256</b>

**TOTAL PROVINCIAL HARVEST - 2002**  
**PRIVATE OWNERS BY COUNTY OF ORIGIN, SPECIES AND USE**

<b>County</b>		<b>Provincial m3 solid</b>	<b>Export m3 solid</b>	<b>Total m3 solid</b>
Annapolis	S	143 366	515	143 881
	H	9 119	345	9 464
Antigonish	S	130 513	26 456	156 969
	H	5 827	30 658	36 485
Cape Breton	S	79 052	36 192	115 244
	H	12 990	7 825	20 815
Colchester	S	261 558	114 254	375 812
	H	13 332	40 824	54 156
Cumberland	S	101 777	200 983	302 760
	H	15 320	60 257	75 577
Digby	S	230 391	5 751	236 142
	H	10 470	530	11 000
Guysborough	S	152 037	8 266	160 303
	H	1 559	13 135	14 694
Hants	S	152 165	29 578	181 743
	H	12 480	16 686	29 166
Halifax	S	179 554	16 175	195 729
	H	10 055	6 755	16 810
Inverness	S	114 539	740	115 279
	H	10 315	29 061	39 376
Kings	S	120 814	6 796	127 610
	H	9 499	3 437	12 936
Lunenburg	S	246 795	4 003	250 798
	H	11 309	369	11 678
Pictou	S	219 272	31 009	250 281
	H	11 419	38 246	49 665
Queens	S	97 097	212	97 309
	H	9 549	0	9 549
Richmond	S	32 393	389	32 782
	H	1 579	1 041	2 620
Shelburne	S	25 479	426	25 905
	H	503	0	503
Victoria	S	26 714	42	26 756
	H	1 948	30	1 978
Yarmouth	S	99 308	1 034	100 342
	H	1 836	0	1 836
Total	S	2 412 824	482 821	2 895 645
	H	149 109	249 199	398 308
<b>Grand Total</b>		<b>2 561 933</b>	<b>732 020</b>	<b>3 293 953</b>

**TOTAL PROVINCIAL HARVEST - 2002**  
**FEDERAL OWNERS BY COUNTY OF ORIGIN, SPECIES AND USE**

<b>County</b>		<b>Provincial m3 solid</b>	<b>Export m3 solid</b>	<b>Total m3 solid</b>
Pictou	S	39	0	39
	H	0	0	0
Yarmouth	S	0	0	0
	H	79	0	79
Total	S	39	0	39
	H	79	0	79
<b>Grand Total</b>		<b>118</b>	<b>0</b>	<b>118</b>

**SUMMARY OF FIREWOOD SALES BUSINESSES  
NOVA SCOTIA WOOD ACQUISITION - 2002**

<b>Firewood Sales Annual Acquisition Class m3 solid</b>	<b>Number of Buyers</b>	<b>Percent of Buyers</b>	<b>Combined Total of Class m3 solid</b>	<b>Average Acquisition per Buyer m3 solid</b>	<b>Percentage of Total Acquisition</b>
Over 1 001	8	44	14 879	1 860	75
1 000 - 1	9	50	4 892	544	25
None	1	6	0	0	0
<b>Total</b>	<b>18</b>	<b>100</b>	<b>19 771</b>	<b>1 098</b>	<b>100</b>

**SUMMARY OF WOOD EXPORT BUSINESSES  
NOVA SCOTIA WOOD ACQUISITION - 2002**

<b>Wood Export Annual Acquisition Class m3 solid</b>	<b>Number of Buyers</b>	<b>Percent of Buyers</b>	<b>Combined Total of Class m3 solid</b>	<b>Average Acquisition per Buyer m3 solid</b>	<b>Percentage of Total Acquisition</b>
Over 5 001	6	11	574 541	95 757	95
5 000 - 2001	4	7	13 268	3 317	2
2 000 - 1	26	48	16 736	644	3
None	18	33	0	0	0
<b>Total</b>	<b>54</b>	<b>100</b>	<b>604 545</b>	<b>11 195</b>	<b>100</b>

**SUMMARY OF PULP/PAPER BUSINESSES  
NOVA SCOTIA WOOD ACQUISITION - 2002**

<b>Pulp/Paper Mill Annual Acquisition Class m3 solid</b>	<b>Number of Buyers</b>	<b>Percent of Buyers</b>	<b>Combined Total of Class m3 solid</b>	<b>Average Acquisition per Buyer m3 solid</b>	<b>Percentage of Total Acquisition</b>
Over 100 001	3	100	1 056 199	352 066	100
<b>Total</b>	<b>3</b>	<b>100</b>	<b>1 056 199</b>	<b>352 066</b>	<b>100</b>



**SUMMARY OF SAWMILL BUSINESSES  
NOVA SCOTIA WOOD ACQUISITION - 2002**

<b>Sawmill Annual Acquisition Class m3 solid</b>	<b>Number of Buyers</b>	<b>Percent of Buyers</b>	<b>Combined Total of Class m3 solid</b>	<b>Average Acquisition per Buyer m3 solid</b>	<b>Percentage of Total Acquisition</b>
Over 200 001	6	2	2 512 812	418 802	69
200 000 - 70 001	3	1	354 027	118 009	10
70 000 - 30 001	8	3	364 217	45 527	10
30 000 - 20 001	7	3	170 472	24 353	5
20 000 - 10 001	4	2	59 732	14 933	2
10 000 - 5 001	7	3	50 900	7 271	1
5 000 - 3 001	9	3	39 881	4 331	1
3 000 - 1 001	17	6	27 748	1 632	1
1 000 - 1	147	55	46 940	319	1
None	58	22	0	0	0
<b>Total</b>	<b>266</b>	<b>100</b>	<b>3 626 729</b>	<b>13 634</b>	<b>100</b>

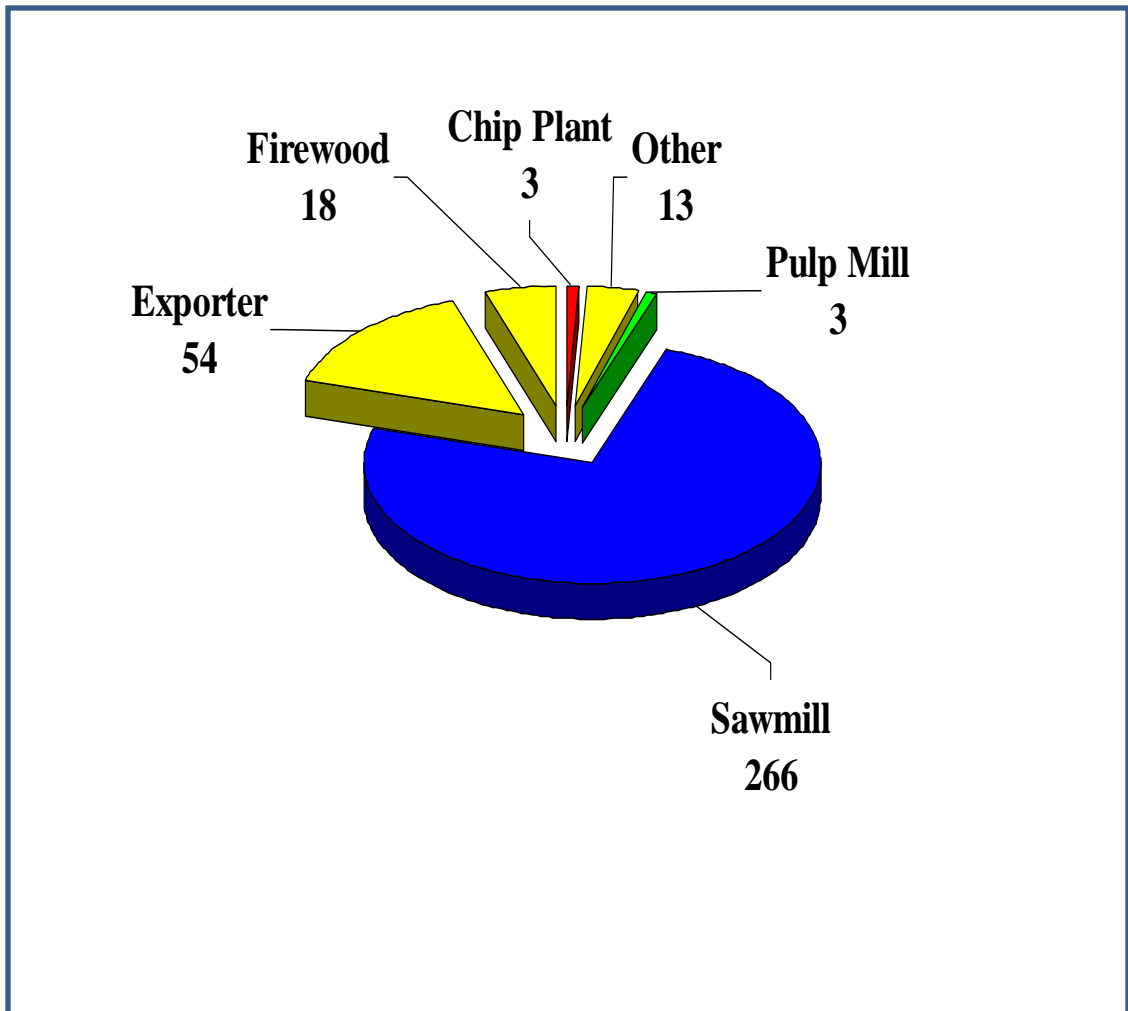
**SUMMARY OF CHIP PLANT BUSINESSES  
NOVA SCOTIA WOOD ACQUISITION - 2002**

<b>Chip Plant Annual Acquisition Class m3 solid</b>	<b>Number of Buyers</b>	<b>Percent of Buyers</b>	<b>Combined Total of Class m3 solid</b>	<b>Average Acquisition per Buyer m3 solid</b>	<b>Percentage of Total Acquisition</b>
Over 100 001	3	100	657 268	219 089	100
<b>Total</b>	<b>3</b>	<b>100</b>	<b>657 268</b>	<b>219 089</b>	<b>100</b>

**SUMMARY OF OTHER BUSINESSES  
NOVA SCOTIA WOOD ACQUISITION - 2002**

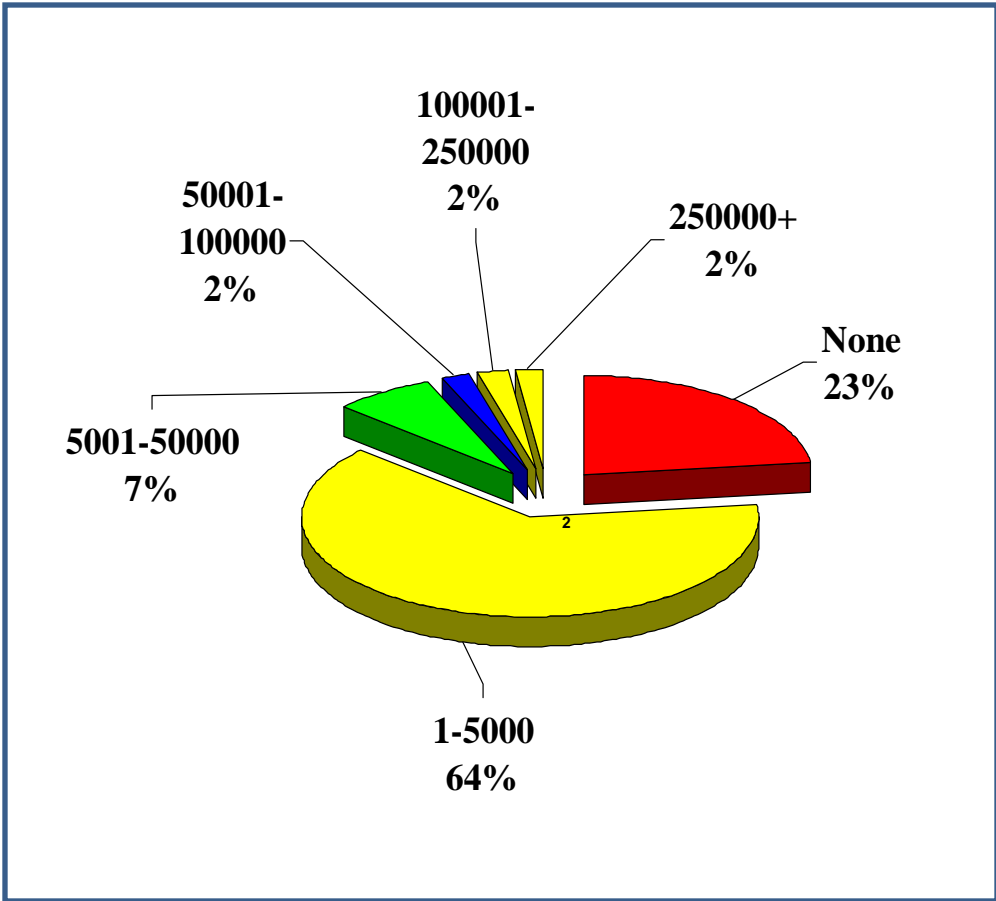
<b>Other Annual Acquisition Class m3 solid</b>	<b>Number of Buyers</b>	<b>Percent of Buyers</b>	<b>Combined Total of Class m3 solid</b>	<b>Average Acquisition per Buyer m3 solid</b>	<b>Percentage of Total Acquisition</b>
Over 501	5	38	101 287	20 257	99
500 - 1	3	23	593	198	1
None	5	38	0	0	0
<b>Total</b>	<b>13</b>	<b>100</b>	<b>101 880</b>	<b>7 837</b>	<b>100</b>

**Registered Buyers**  
**2002**  
**By Business Class**



**Total of 357 Registered Buyers - 2002**

*Registered Buyers*  
*2002*  
*By Acquisition Class*

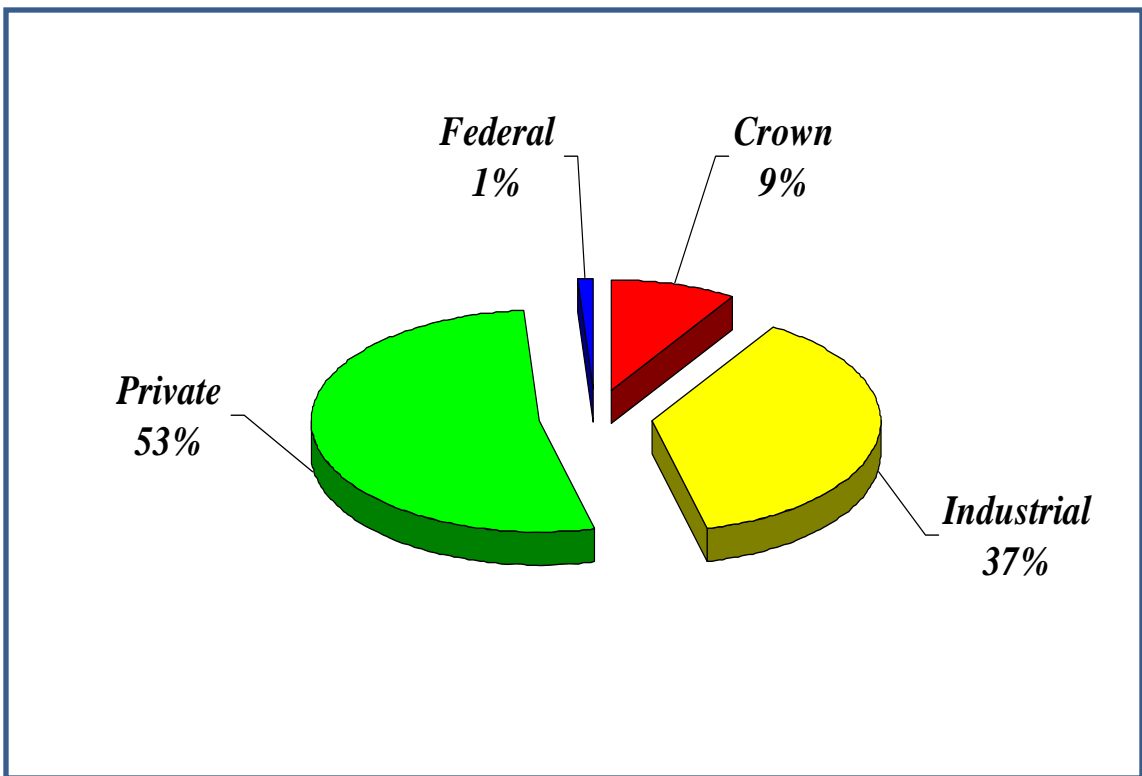


*Total of 357 Registered Buyers - 2002*

*Total PFP\* Harvest – 6 066 392 m3\*\**

*2002*

*By land tenure*



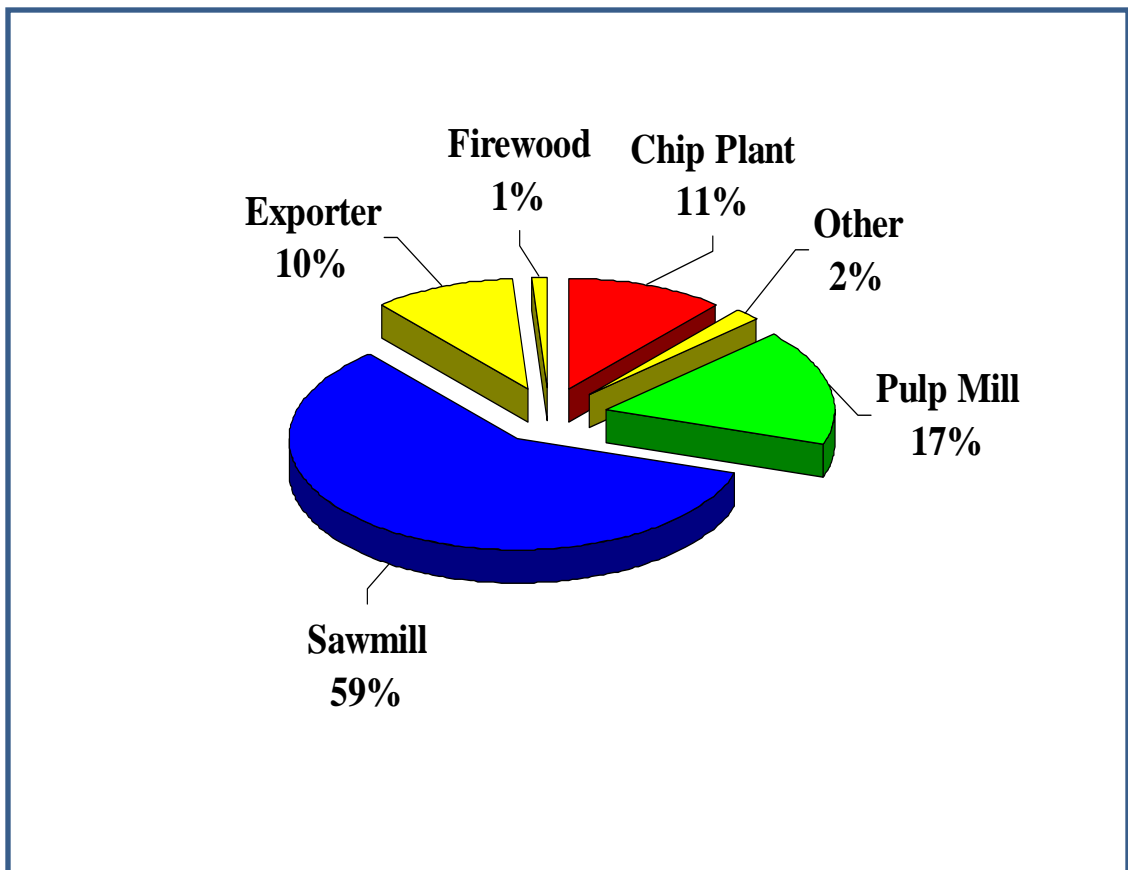
*\* PFP-Primary Forest Product*

*\*\*Approx. 2,757,451 cords*

**Total PFP\* Harvest - 6 066 392 m3\*\***

**2002**

**By Business Class**



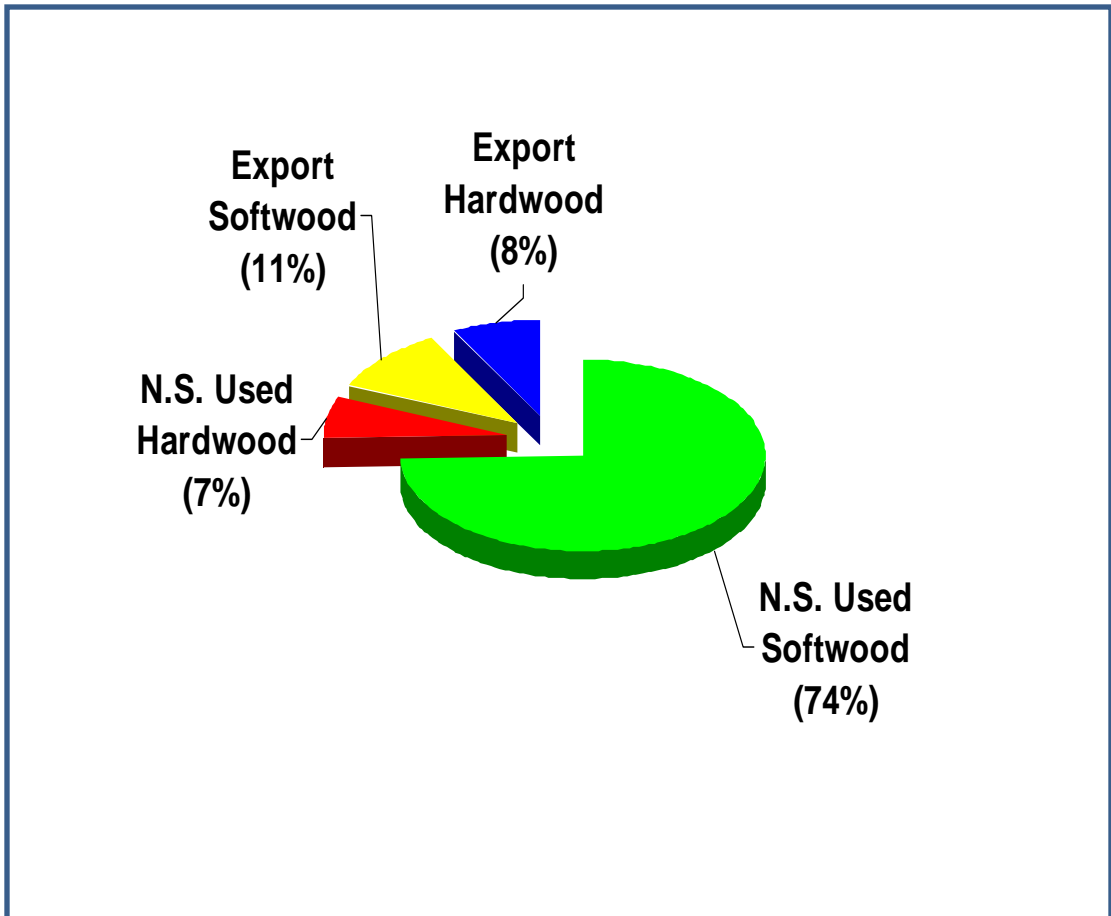
**\* PFP-Primary Forest Product**

**\*\*Approx. 2,757,451 cords**

**Total PFP\* Harvest**

**2002**

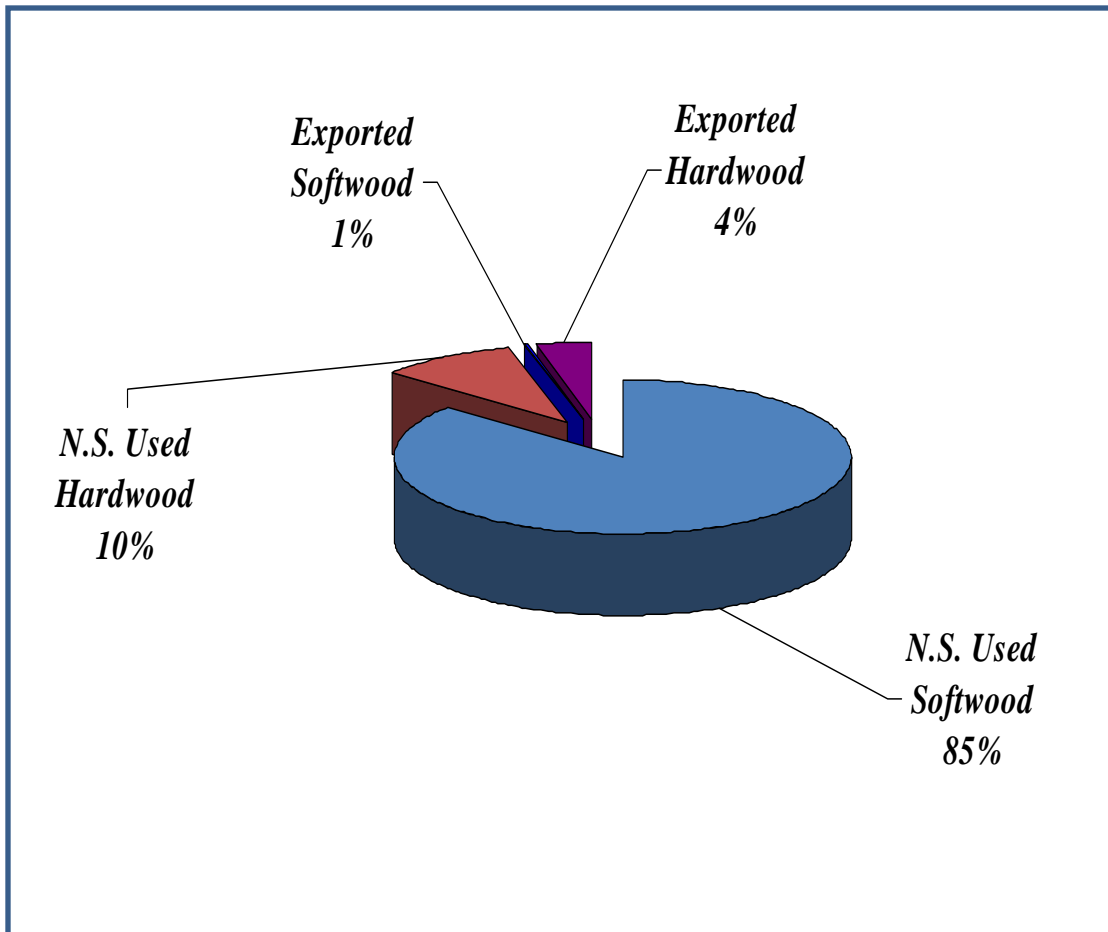
**All land tenures - 6 066 392 m3\*\***



***\*PFP-Primary Forest Product***

***\*\*Approx. 2,757,451 cords***

**PFP\* Harvest**  
**2002**  
**Crown Tenure – 552 065 m3\*\***



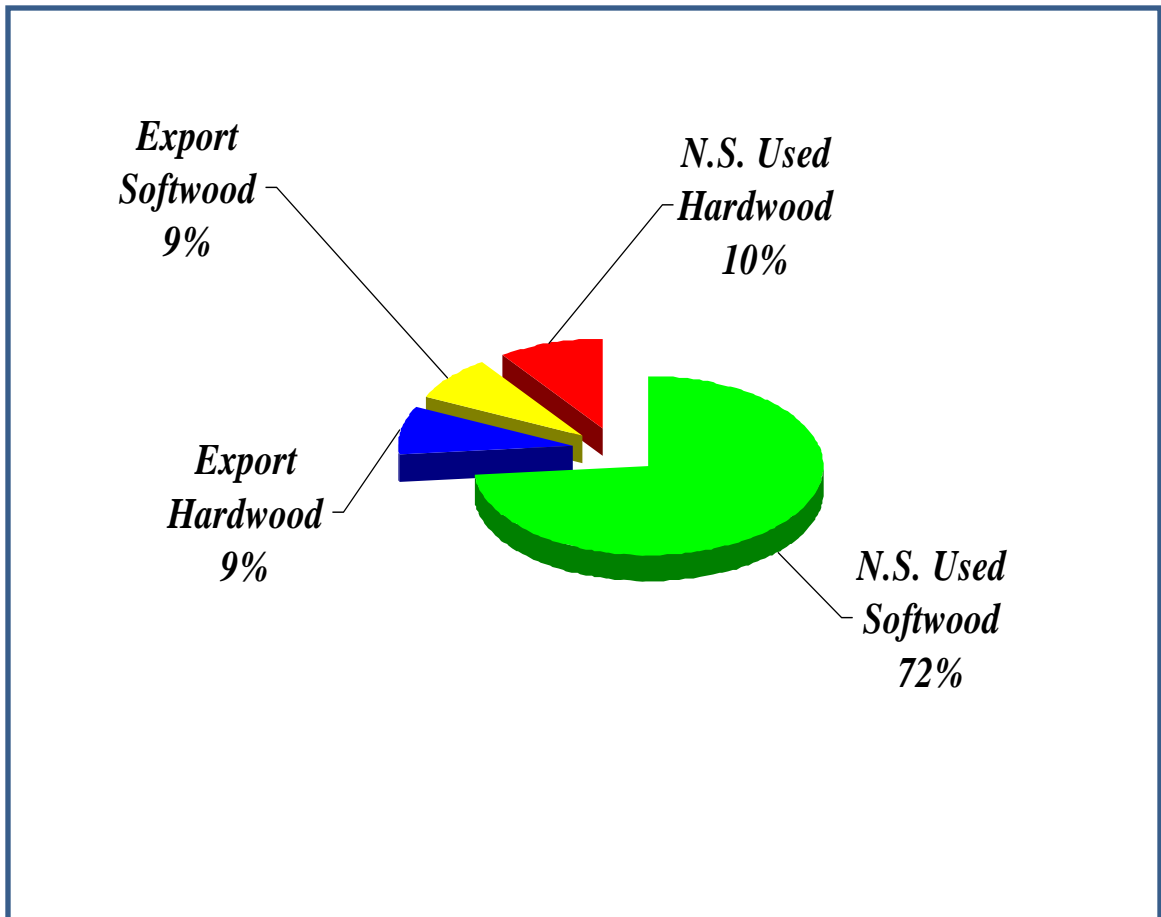
\*PFP – Primary Forest Product

\*\* Approx. 250,939 cords

**PFP\* Harvest**

**2002**

**Industrial tenure - 2 220 256 m3\*\***



***\*PFP-Primary Forest Product***

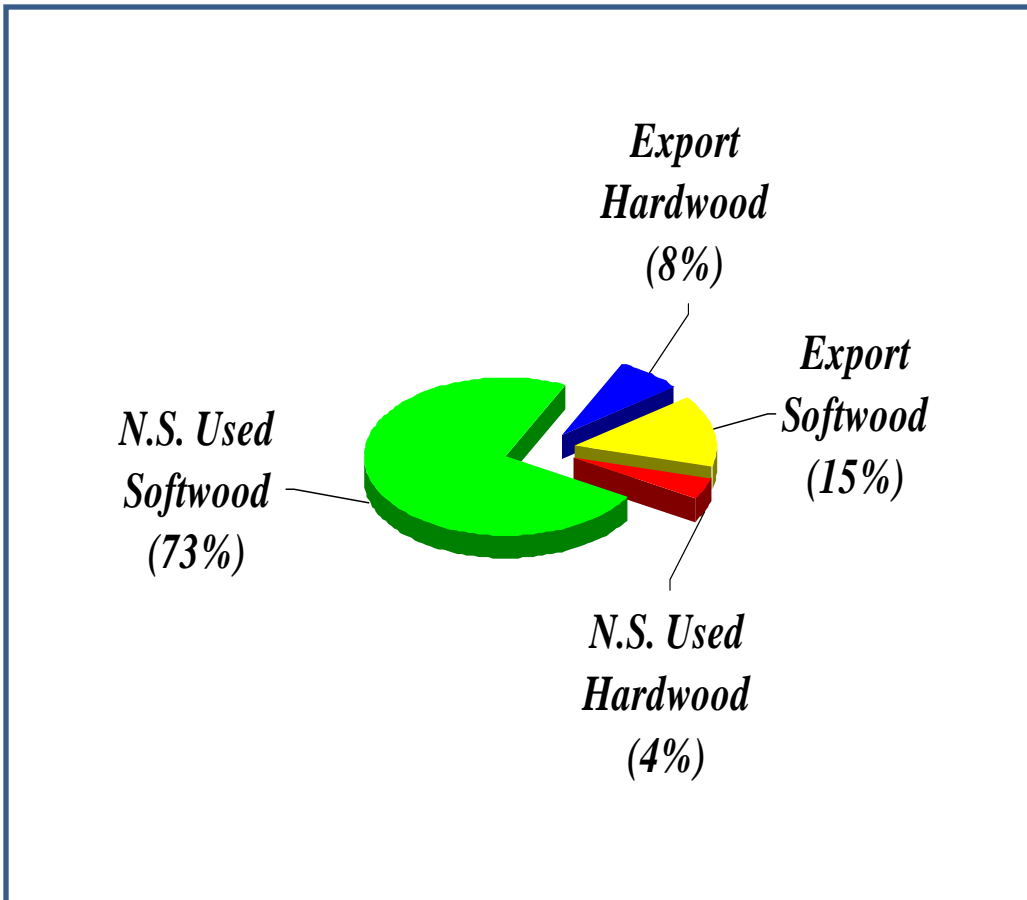
***\*\*Approx. 1,009,207 cords***



**PFP\* Harvest**

**2002**

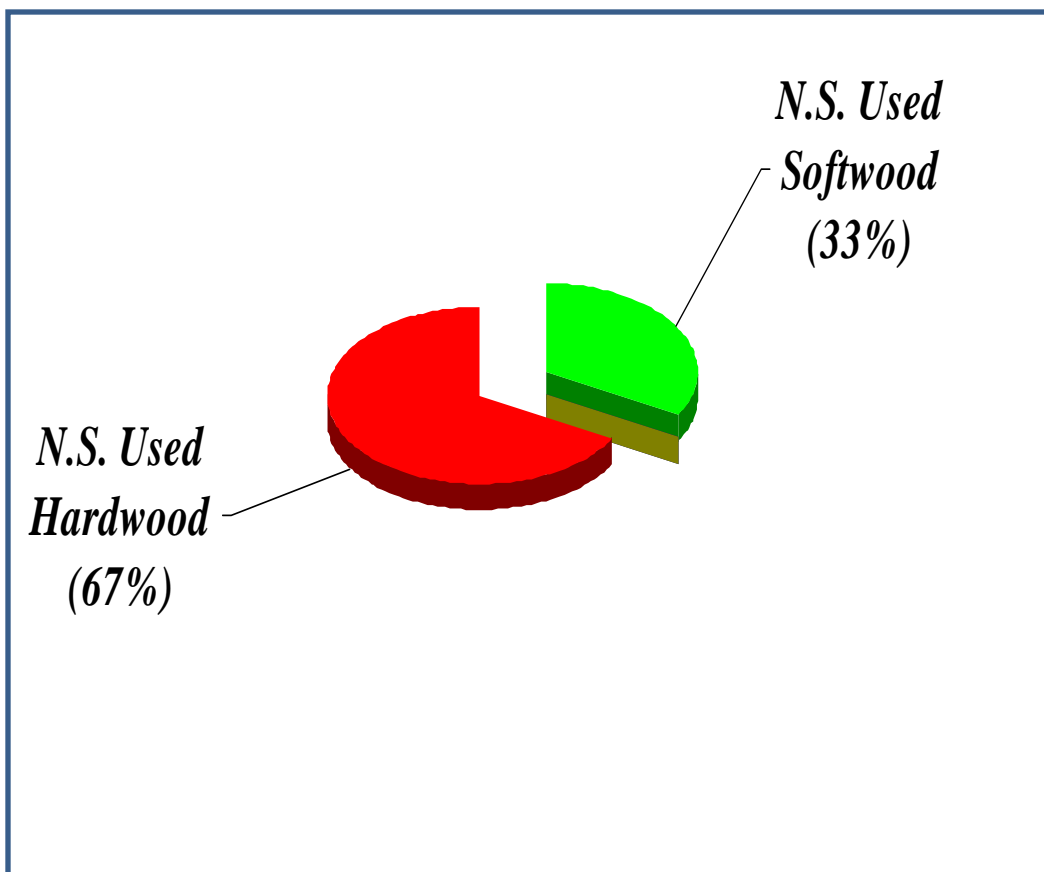
**Private Tenure - 3 293 953 m3\*\***



***\*PFP-Primary Forest Product***

***\*\*Approx. 1,497,251 cords***

**PFP\* Harvest**  
**2002**  
**Federal tenure - 118 m3\*\***



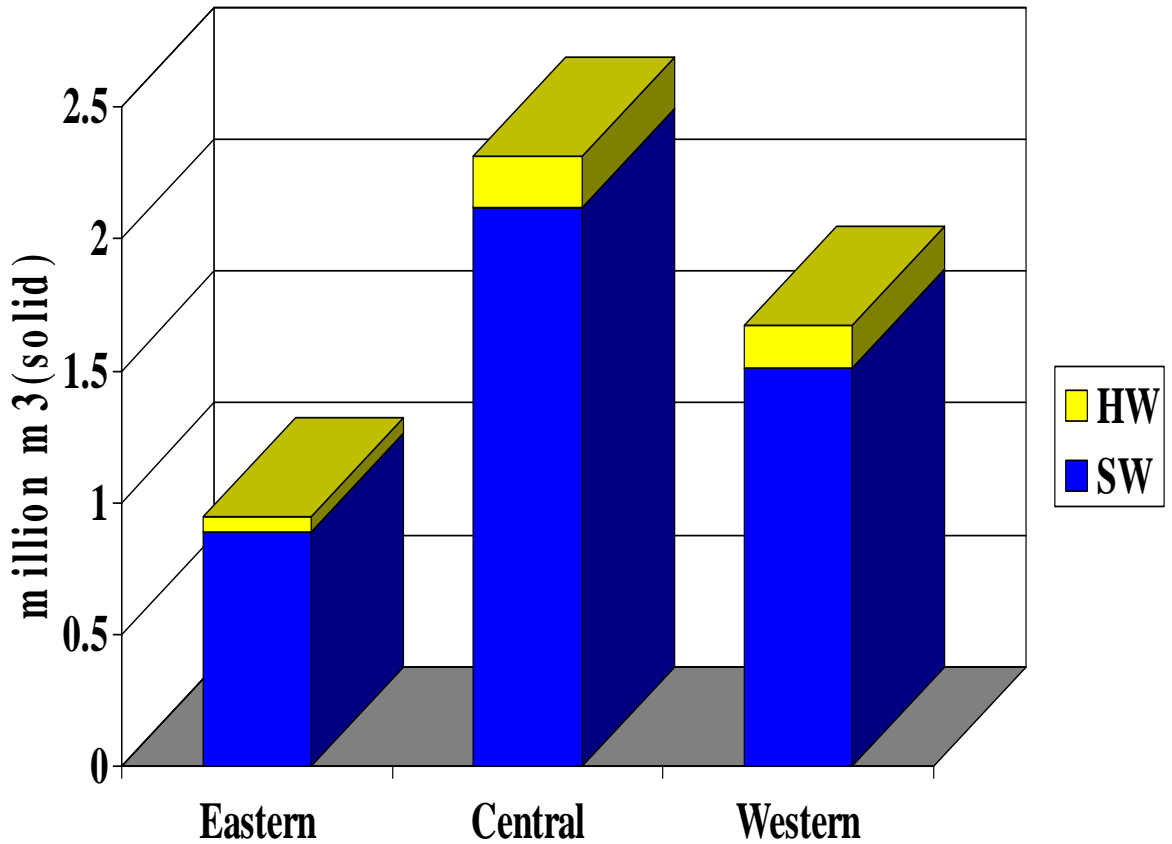
**\*PFP-Primary Forest Product**

**\*\*Approx. 54 cords**

**PFP\* Acquired For Use In N.S. – 4 929 215 m3\*\***

**2002**

**By Region/Species**



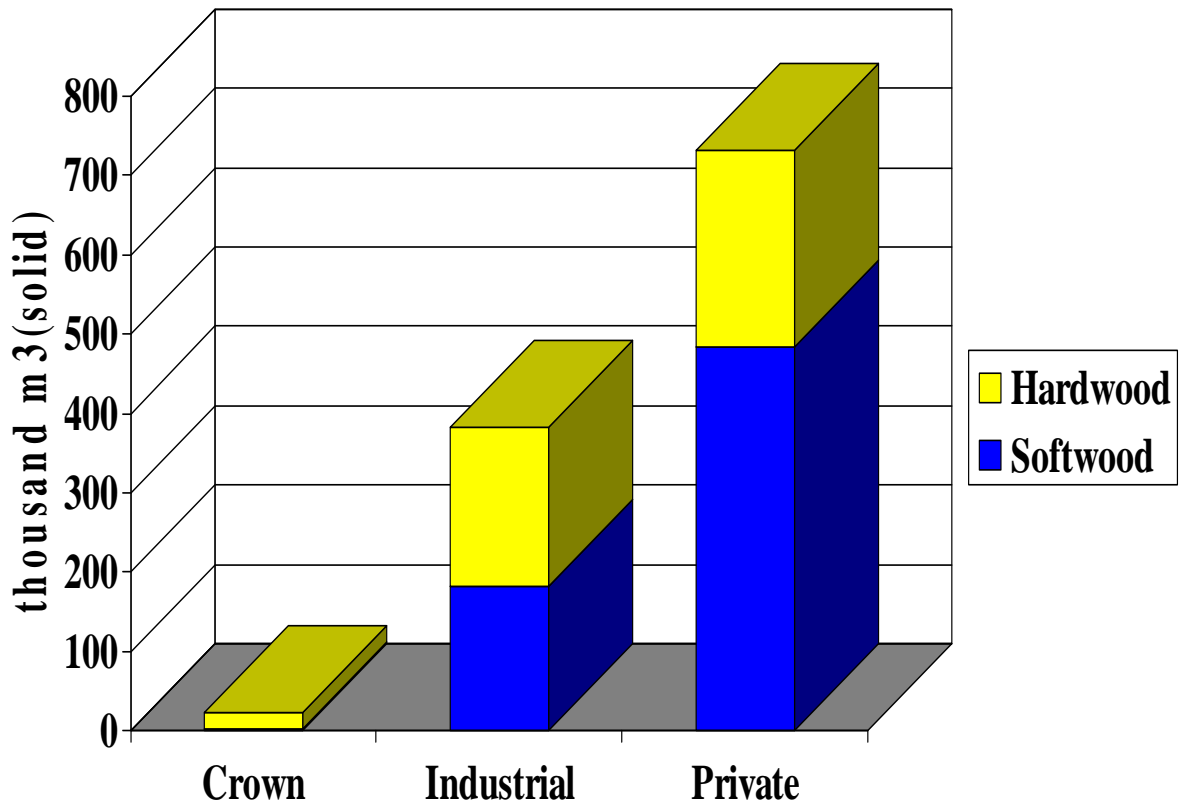
**\*PFP- Primary Forest Product**

**\*\*Approx. 2,240,552 cords**

**PFP\* Acquired for Export- 1 137 177 m3\*\***

**2002**

**By Tenure/Species**



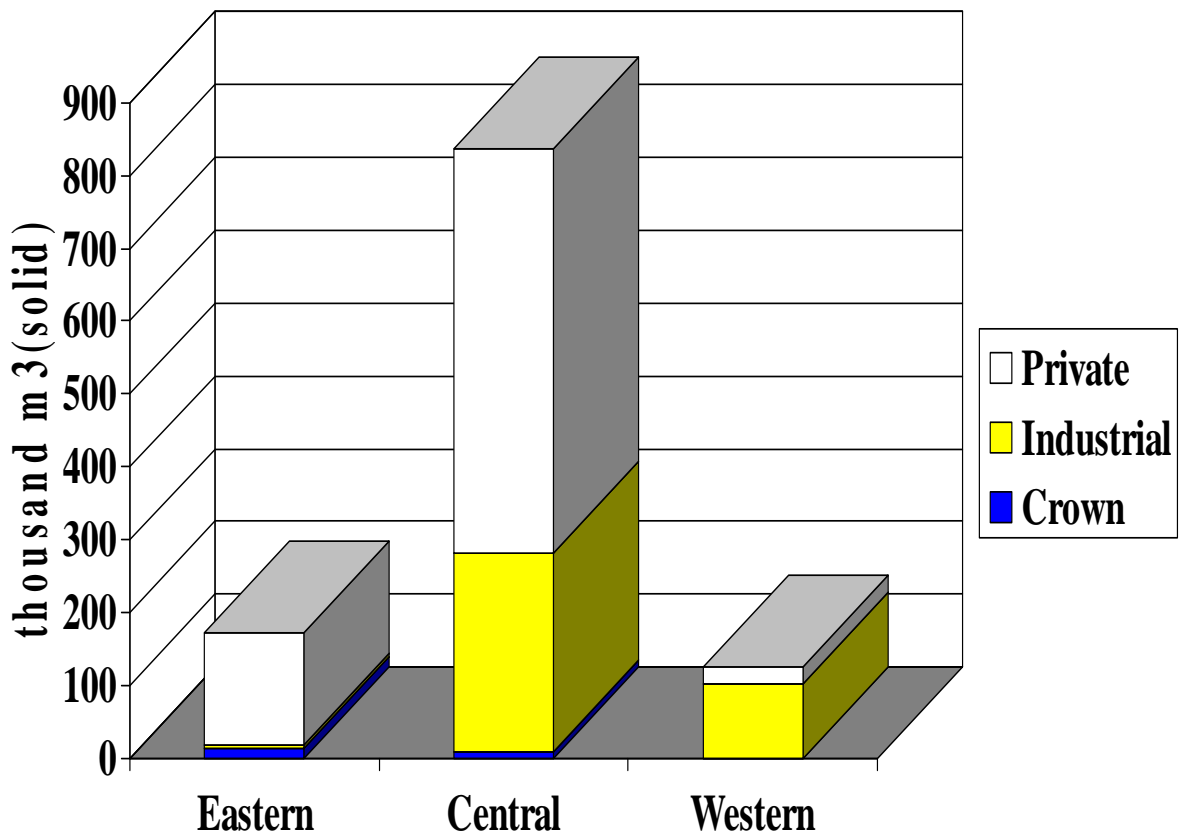
**\*PFP- Primary Forest Product**

**\*\*Approx. 516,899 cords**

**PFP\* Acquired for Export- 1 137 177 m3\*\***

**2002**

**By Region/Tenure**



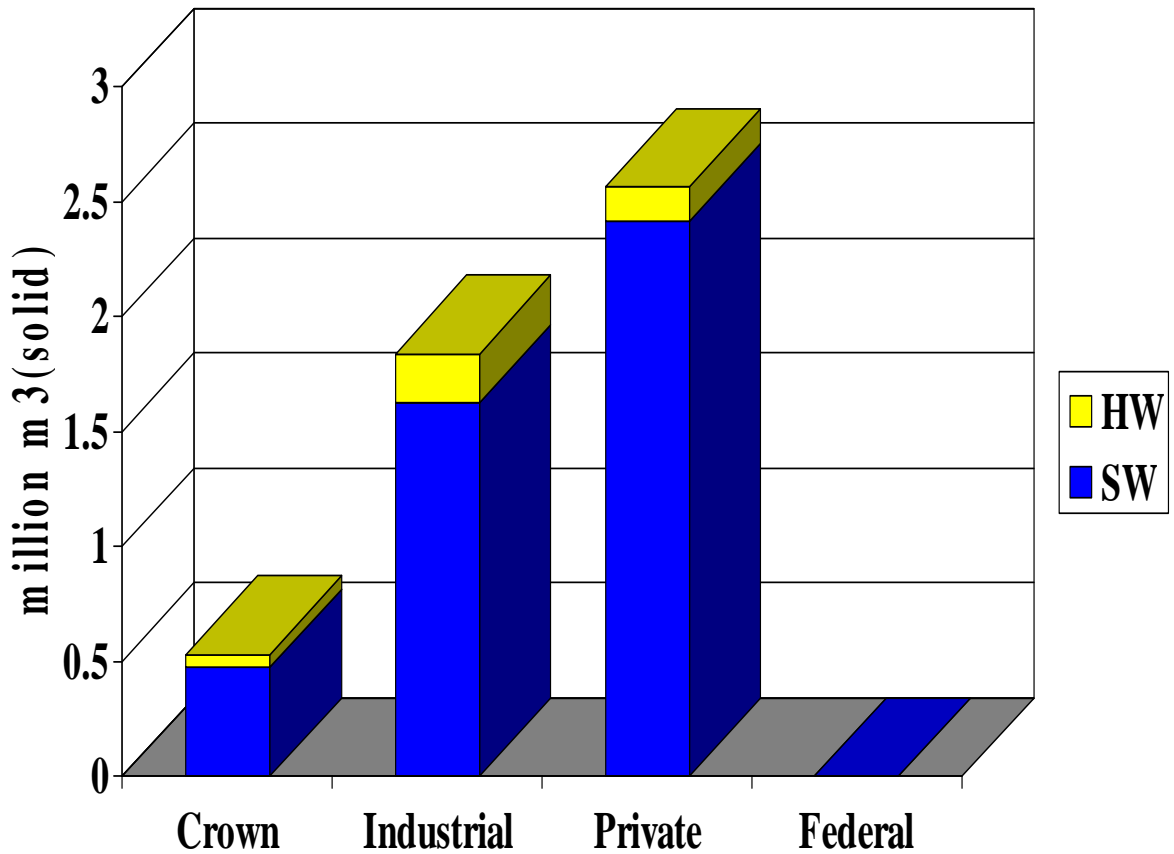
**\*PFP- Primary Forest Product**

**\*\*Approx. 516,899 cords**

**PFP\* Acquired for Use In N.S. – 4 929 215 m3\*\***

**2002**

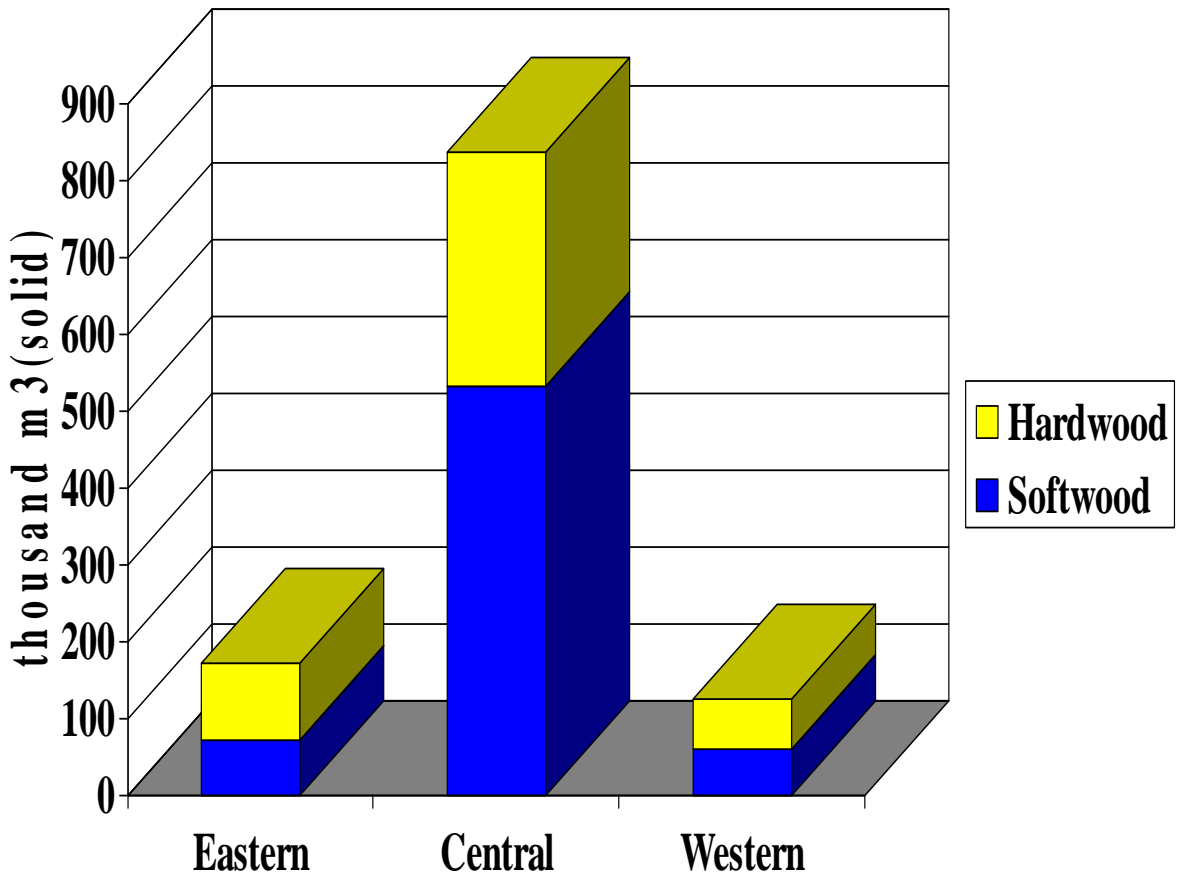
**By Tenure/Species**



**\*PFP- Primary Forest Product**

**\*\*Approx. 2,240,552 cords**

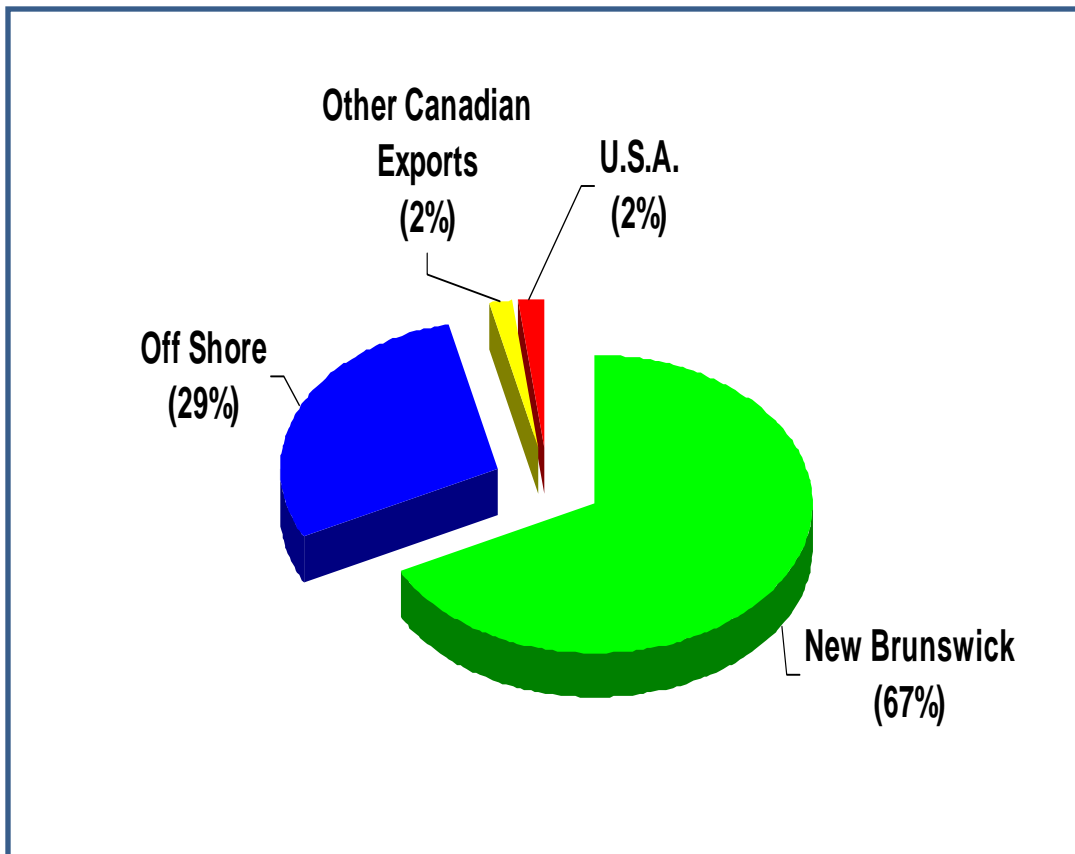
**PFP\* Acquired For Export - 1 137 177 m3\*\* 2002**  
**By Region/Species**



**\*PFP- Primary Forest Product**

**\*\*Approx. 516,899 cords**

**PFP\* Acquired for Export - 1 137 177 m3\*\***  
**2002**  
**By Destination**

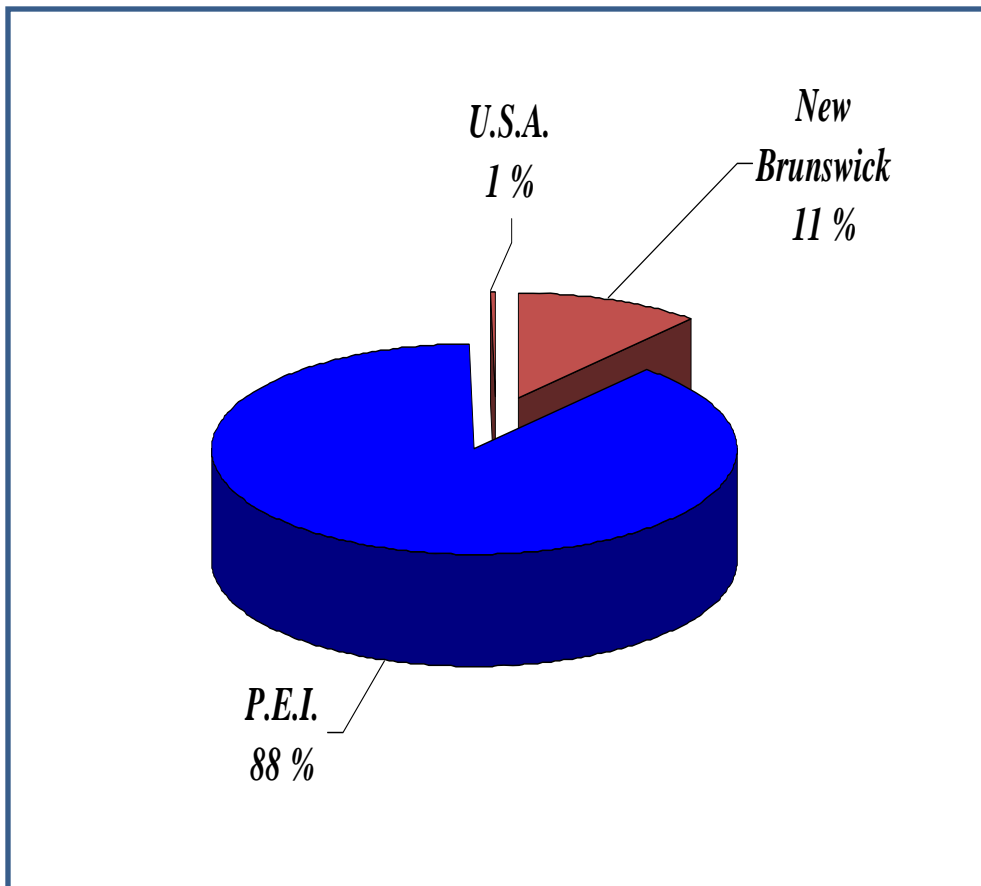


**\*PFP- Primary Forest Product**

**\*\*Approx. 516,899 cords**



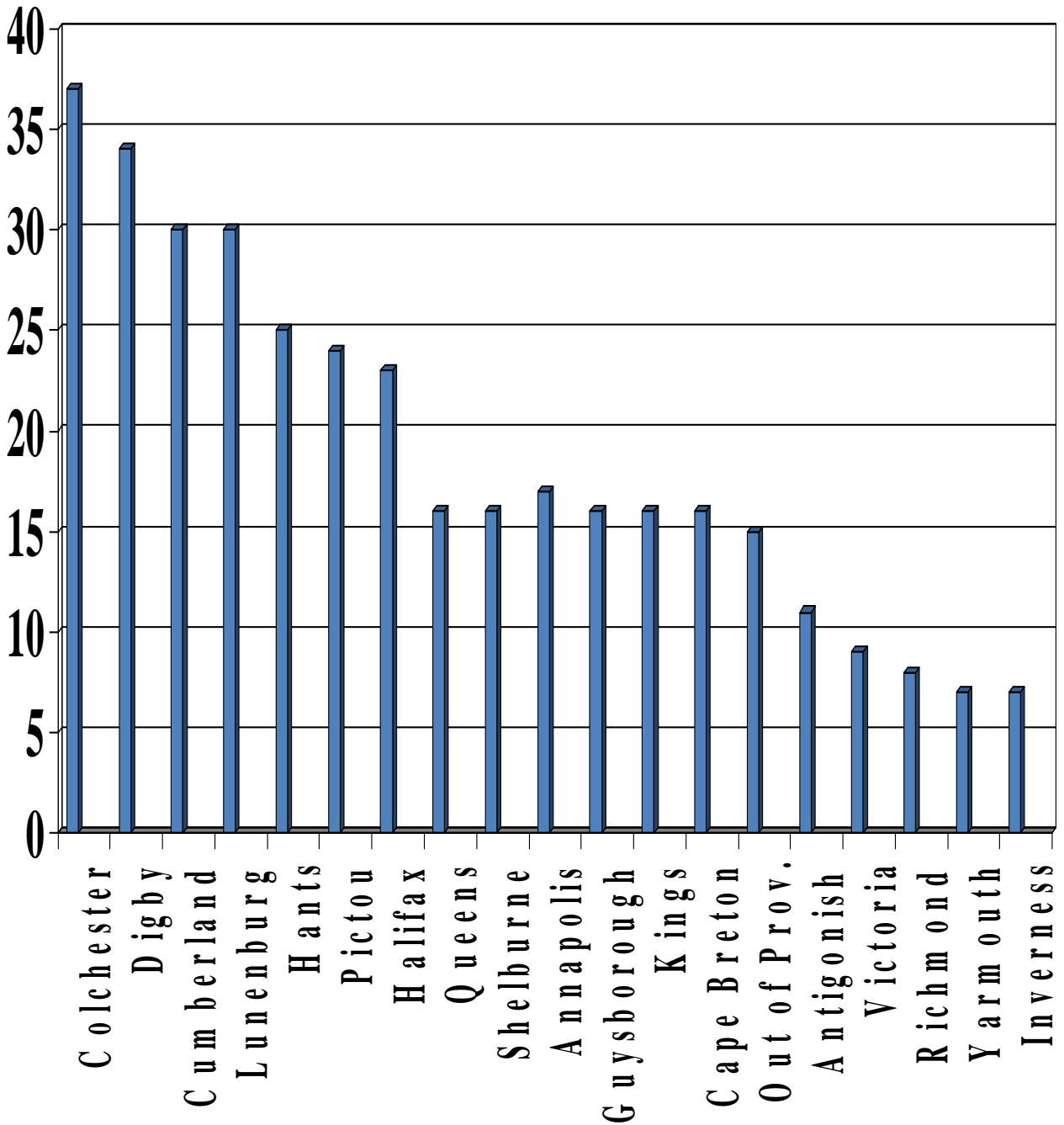
**Imported PFP\* - 81 650 m3 2002**  
**By Point of Origin**



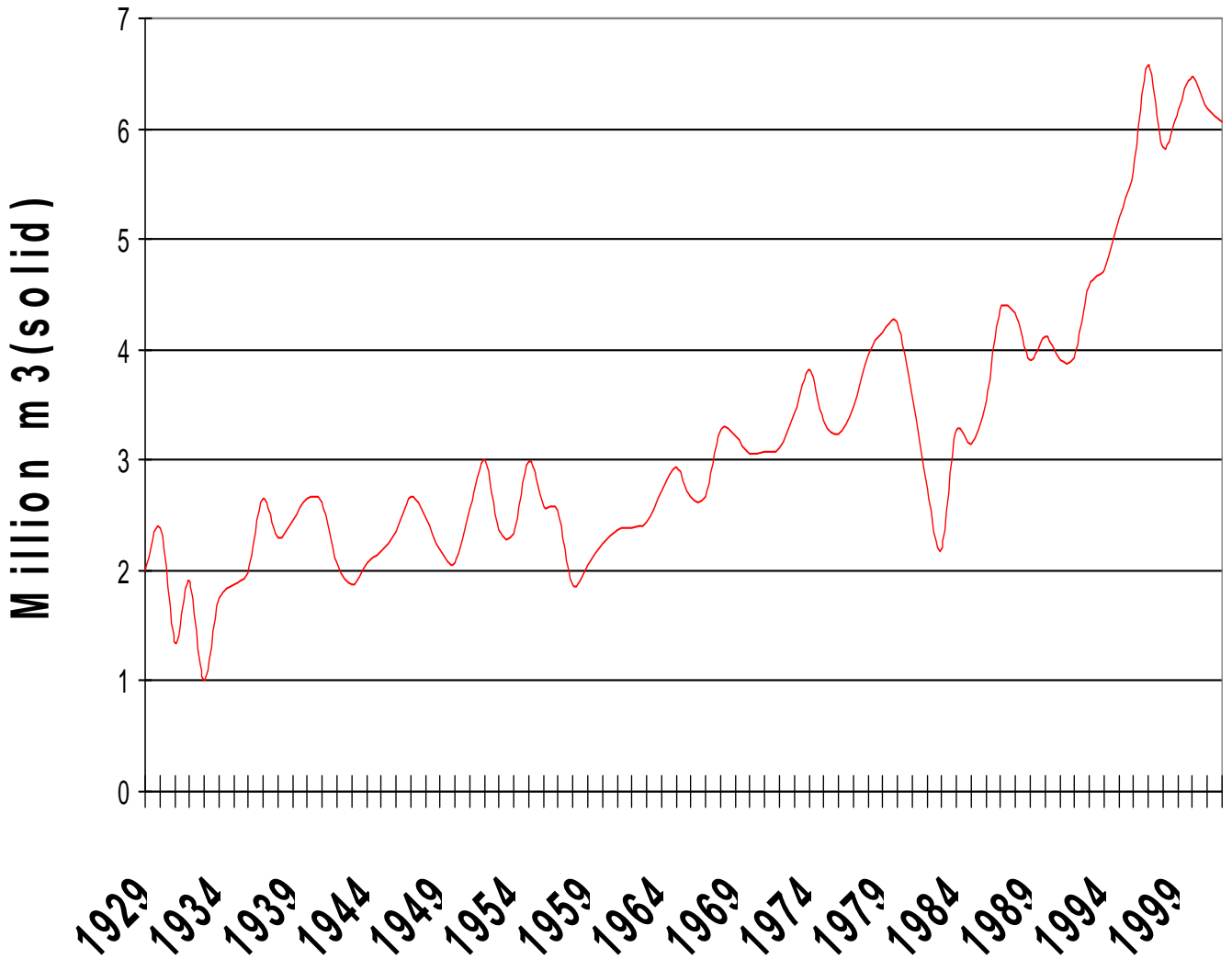
*\*Primary Forest Product*

*Approx. 37,114 cords*

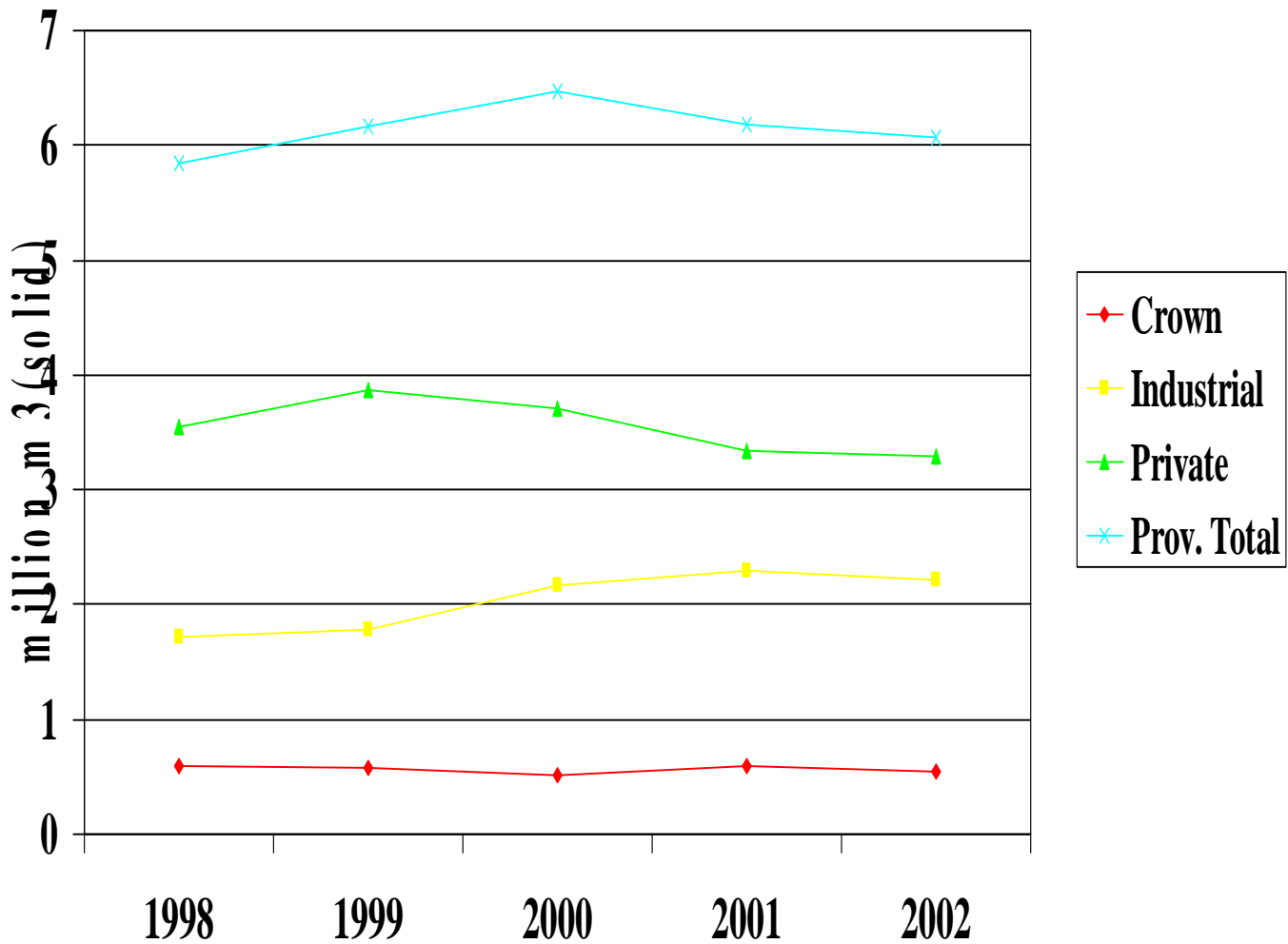
**Registered Buyers By County**  
**2002**



**HISTORICAL HARVEST LEVELS**  
**Nova Scotia 1929-2002**



**Total PFP\* Volume Comparison**  
**1998-2002**



***\*PFP- Primary Forest Product***

**SECONDARY FOREST PRODUCTS PRODUCED  
CALENDAR YEAR-2002**

<b>Product</b>	<b>Unit</b>	<b>Softwood</b>	<b>Hardwood</b>	<b>Total</b>
Bark Mulch	Tonnes	13,418	0	13,418
Export Pulpwood	Cords	183,604	249,654	433,258
Export Sawlog	FBM	55,152,745	1,599,682	56,752,427
Export Studwood	Cords	33,905	0	33,905
Export Veneer Logs	FBM	102,243	522,515	624,758
Firewood/Slabwood	Cords	5,621	18,215	23,836
Fuel Chips/Pellets	Tonnes	121,597	3,690	125,287
Hardboard	Sq.ft.	N/A	N/A	N/A
House Logs/Poles/Posts	FBM	1,181,176	0	1,181,176
Lumber	FBM	741,915,670	17,547,457	759,463,127
Sawdust	Tonnes	47,551	0	47,551
Sawmill Pulp Chips	Tonnes	1,357,419	14,483	1,371,902
Shavings	Tonnes	295	0	295
Wood Pulp/Paper	Tonnes	N/A	N/A	946,388