

2011 Nova Scotia Campground Season

by

John D Murray

Revenue

The 2011 revenue is up 1.63 % or \$22,922 over the 2010 season. Cost recovery is up from 30% in 2008 to 39% in 2009.

Campground Visitations

Campground visitations for Canada had 81.9% of the campers coming from Nova Scotia, which is a 8.8% points increase from 2010. However, the camper nights for Nova Scotia are up 79 from 2010. Camper nights decreased below 2010 levels for Ontario, Quebec, BC, Alberta, Manitoba and Saskatchewan. New Brunswick, P.E.I., Newfoundland and N.W.T. & Yukon increased from 2010. The increased varied from 1 camper night for New Brunswick and Newfoundland to 15 camper nights for N.W.T & Yukon.

Camper Nights by Province

Canadian Provinces by Overnight Stays in N.S. for 2009 for visitors in RV's (Dept. of Tourism and Culture)

Nova Scotia	40643	81.9%	1. Ontario	38%
Ontario	3467	7.0%	2. New Brunswick	28%
Quebec	2488	5.0%	3. Quebec	13%
New Brunswick	1406	2.8%	4. P.E.I.	6%
British Columbia	503	1.0%	5. Alberta	5%
Alberta	430	0.9%	6. British Columbia	4%
P.E.I.	288	0.6%	7. Newfoundland	4%
Newfoundland	223	0.4%	8. Manitoba	1%
Saskatchewan	67	0.1%	9. Saskatchewan	0.7%
Manitoba	63	0.1%	10. Yukon	0.2%
N.W.T. & Yukon	38	0.08%	11. N.W.T.	0.1%

Our parks had campers from 49 states, District of Columbia and Puerto Rico. The highest visitation rate of 11.4 % came from Massachusetts. Of our top 20 states, visitation is down from 2009. The top 20 states of origin for U.S. campers to our parks coincide with 11 of the 15 top states of origin for U.S. tourists to Canada based on the 2008 overnight stays. Of the top 20 states for 2009 overnight stays for Nova Scotia, the campers came from 16 of those states.

Camper Nights by U.S. State

**Top 15 States for 2010
Overnight Stays for Canada
(Statistics Canada)**

**Top 20 States for 2011
Overnight Stays for N.S.
(Dept. of Tourism and Culture)**

Camper Nights by U.S. State	2010	Top 15 States for 2010 Overnight Stays for Canada (Statistics Canada)	Top 20 States for 2011 Overnight Stays for N.S. (Dept. of Tourism and Culture)
Massachusetts (MA) 287	309	1. New York	1. Massachusetts
New York (NY) 284	186	2. Washington	2. Maine
Maine (ME) 175	212	3. Michigan	3. New York
Florida (FL) 138	151	4. California	4. Florida
North Carolina (NC) 115	146	5. Massachusetts	5. New Hampshire
New Hampshire (NH) 112	166	6. Ohio	6. Connecticut
Pennsylvania (PA) 96	138	7. Pennsylvania	7. New Jersey
Michigan (MI) 96	83	8. New Jersey	8. Virginia
Maryland (MD) 88	81	9. Illinois	9. Vermont
Wisconsin (WI) 82	53	10. Florida	10. Rhode Island
Virginia (VA) 81	101	11. Minnesota	11. Ohio
Connecticut (CT) 76	67	12. Texas	12. Maryland
Vermont (VT) 75	96	13. Oregon	13. Texas
Texas (TX) 62	109	14. Virginia	14. California
California (CA) 57	128	15. Wisconsin	15. Illinois
Ohio (OH) 54	56		16. Oregon
South Carolina (SC) 53	0		17. Michigan
Illinois (IL) 53	0		18. Minnesota
New Jersey (NJ) 40	58		19. Georgia
Washington (WA) 46	0		20. Wisconsin

Party Size

In 2011, we had 53,542 camper nights compared to 55,474 last season, a decrease of 3.5% or 1,932 camper nights.

There were 62,252 adults down from 64,667 and 19,615 children down from 20,018. The average adult party size is 2.27, which is up from 2.24 last season. The average children party size is 0.72, which is up from 0.69 in 2010. The total average party size is 2.98, which is the up from last season's party size of 2.93. The average party size for campers from Canada is 2.55 which are made up of 2.12 adults and 0.43 children. This is up from 2.54, which is made up of 2.09 adults and 0.45 children in 2010. The largest party size came from Nova Scotia at 3.19, which is up from 3.17 last season. The party size of 3.19 is made up of 2.34 adults and 0.85 children. The United States camper party size is 2.26, of which 2.04 are adults up from 2010 and 0.22 were children which are the down from 2010.

Party Size by Park		Party Size for N.S.		Party Size for Canada		Party Size for the U.S.	
Smiley's	3.65	Smiley's	3.78	Dollar Lake	2.93	Rissers	3.01
Dollar Lake	3.55	Dollar Lake	3.62	Mira	2.84	Islands	2.62
Mira	3.33	Mira	3.55	Valleyview	2.81	Laurie	2.53
Ellenwood	3.18	Rissers	3.30	Laurie	2.70	Five Islands	2.40
Rissers	3.18	Ellenwood	3.27	Amherst	2.66	Dollar Lake	2.40
Laurie	3.08	Laurie	3.26	Battery	2.64	Caribou	2.34
Caribou	2.95	Caribou	3.22	Five Islands	2.63	Porters Lake	2.31
Porters Lake	2.88	Porters Lake	3.14	Salsman	2.60	Smileys	2.27
Blomidon	2.87	Blomidon	3.05	Caribou	2.57	Mira	2.25
Salsman	2.85	Thomas R	2.99	Porters Lake	2.55	Graves	2.22
Thomas R	2.83	Salsman	2.97	Graves	2.55	Blomidon	2.13
Five Islands	2.76	Islands	2.95	Rissers	2.53	Thomas R	2.11
Graves	2.73	Five Islands	2.91	Blomidon	2.48	Battery	2.10
Islands	2.71	Amherst	2.88	Ellenwood	2.39	Amherst	2.09
Amherst	2.68	Graves	2.82	Smiley's	2.39	Whycocomagh	2.07
Battery	2.55	Battery	2.64	Thomas R	2.36	Valleyview	2.05
Valleyview	2.52	Whycocomagh	2.62	Whycocomagh	2.19	Ellenwood	2.00
Whycocomagh	2.31	Valleyview	2.53	Islands	2.17	Salsman	1.82
Boylston	1.76	Boylston	2.04	Boylston	1.61	Boylston	1.44

Equipment

Campers with trailers make the largest segment of our camping population, accounting for 51% or 26,910 camper nights, a decrease of 5% from 2010, which includes Nova Scotia. Tents from Canada accounted for 59% of camper nights for Canadians, which is the same as the 2010 season. Camper nights for tents from the United States were up 1% to 57% from 2010. Nova Scotia tents are up 1% from 2010.

Canadian Camper Nights			U.S. Camper Nights			Nova Scotia Camper Nights		
Tents	5390	59%	Tents	1432	57%	Tents	19081	47%
Trailers	3572	40%	Trailers	1031	42%	Trailers	21318	52%
Motorhomes	11	1%	Motorhomes	16	1%	Motorhomes	249	1%

Campers with tents made up 49% the same as in 2010 and they stayed 1.72 days up from 1.67. Campers with trailers were 51% the same as in 2009 and stayed 2.23 days the same as in 2009. Motorhomes stayed 2.61 days down from 2.77.

For Canadian campers with tents, they made up 59%, the same as in 2010 and they stayed 1.63 up from 1.52 in 2010. While trailers made up 40% the same as 2010 and motorhomes remained constant at 1% respectively, of Canadian campers. Canadian campers with trailers stayed 1.82 days up from 1.80 days and motorhomes stayed 2.20 days up from 1.50 days.

For U.S. campers, tents were 57% up from 56% of all campers and stayed 1.56 days up from 1.47 days. While trailers made up 42% down from 43% in 2010 and motorhomes was 1% the same as in 2010. U.S. campers with trailers stayed 1.56 days up from 1.44 days and motorhomes stayed 2.29 days up from 1.86 days.

Tents made up 47% up from 46% last season of all Nova Scotian campers and stayed 1.77 days up from 1.76 days, while trailers were 52 % down from 53% in 2010 and stayed 2.48 days down from 2.56 in 2010. Nova Scotia motorhomes made up 1% of all N.S. campers the same as in 2010 and they stayed 2.65 days down from 3.14.

All Campers

Equipment	Aver Length of Stay									
	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Tent	1.72	1.67	1.69	1.71	1.66	1.63	1.60	1.46	1.50	1.56
Trailers	2.23	2.24	2.23	2.28	2.22	2.14	1.83	1.93	1.66	1.78
Motorhomes	2.61	2.77	2.47	3.17	2.72	3.44	1.30	1.36	1.45	1.61

Canadian Campers

Equipment	Average Length of Stay									
	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Tents	1.63	1.52	1.58	1.64	1.60	1.54	1.50	1.38	1.53	1.56
Trailers	1.82	1.80	1.75	1.74	1.80	1.71	1.74	1.64	1.79	1.91
Motorhomes	2.20	1.50	1.71	2.88	1.71	1.64	1.14	1.24	1.53	1.80

U.S. Campers

Equipment	Average Length of Stay									
	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Tent	1.56	1.47	1.38	1.44	1.41	1.39	1.31	1.26	1.29	1.34
Trailers	1.56	1.44	1.57	1.59	1.55	1.51	1.48	1.37	1.35	1.30
Motorhomes	2.29	1.86	3.19	2.53	1.71	1.64	1.27	1.21	1.28	1.35

Nova Scotia Campers

Equipment	Average Length of Stay									
	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Tent	1.77	1.76	1.73	1.78	1.73	1.71	1.74	1.55	1.60	1.63
Trailer	2.48	2.56	2.56	2.62	2.54	2.55	1.97	2.23	1.95	2.18
Motorhomes	2.65	3.14	2.56	3.52	3.59	4.98	1.75	1.72	1.68	2.10

Reservations

Overall, we had 16,829 reservations. This is an increase of 794 reservations or 5.0 %. This matches the increase we had in 2010. We had 16,156 or 96% of the reservations were from Canada, 505 or 3% were from the U.S., and 168 or 1% were from outside North America. The Canadian, U.S and Outside North America reservation percentage were the same as 2010.

For Canada, 88.5% of the reservations were from Nova Scotians, which is up from the 2010 by 2.1%. Ontario is down to 4.8% from 5.7% and Quebec is down to 2.4% from 3.3% of the total Canadian reservations. However, for the first time, NB is now in the top three Canadian reservations replacing Quebec.

For the U.S., our parks received reservations from 33 states, which is four less than last year. Massachusetts again led the way with 14% of all U.S. reservation down from 15% in 2010.

Canadian Reservations	2011	2010	2009	U.S. Reservations	2011	2010	2009
Nova Scotia	88.5%	86%	79%	Massachusetts	14%	15%	13%
Ontario	4.8%	6%	6%	New York	12%	9%	6%
New Brunswick	2.6%	2%	3%	Maine	6%	6%	9%
Quebec	2.4%	3%	6%	Connecticut	6%	4%	2%
PEI	0.5%	0.5%	0.8%	New Hampshire	5%	8%	4%
Alberta	0.4%	0.5%	1.8%	Vermont	5%	5%	6%
British Columbia	0.4%	0.5%	1.8%	North Carolina	5%	3%	3%
Newfoundland	0.2%	0.2%	0.6%	Maryland	5%	0%	0%
Manitoba	0.05%	0.1%	0.3%	Virginia	4%	6%	4%
Saskatchewan	0.05%	0.1%	0.2%	Pennsylvania	4%	7%	6%
Yukon and NWT	0.05%	0.03%	0.2%	Florida	4%	5%	7%

Average Length for Reservations

The average length of reservations ranged from 2.74 days in Rissers to a low of 1.92 in Boylston. For Canada, the high and low were a bit longer at 3.05 for Graves to Salsman at 1.73. Campers from the U.S. had an average at Islands of 2.92 and the shortest is Smileys at 0.00. Nova Scotian made reservation on average at Rissers for 2.76 days to Boylston at 1.86.

Overall camper nights remains decreased from 2.33 in 2010 to 2.27 in 2011. From 2009, camper nights are down 2.6% from 2.33 to 2.27 days. Canadian campers are up by 1.7% or 0.04 days in 2010. From 2009, the change is 0.02 days or a decrease of 0.8%. The change in US campers is up from 1.92 in 2010 to 2.02 in 2011. This represents a 5.2% or 0.10 day. The difference between 2009 and 2011 for US campers is 1.5% or 0.03 days. Nova Scotia campers are down by 3.4% or 0.08 days from 2010 and down 2.6% or 0.06 days from 2009.

	All Campers			Canadian Campers			U.S. Campers			N.S. Campers					
	2011	2010	2009	2011	2010	2009	2011	2010	2009	2011	2010	2009			
Dollar Lake	2.07	2.05	2.10	Dollar Lake	2.29	2.23	2.77	Dollar Lake	1.82	1.83	2.25	Dollar Lake	2.07	2.05	2.07
Porters	2.22	2.18	2.22	Porters	2.65	2.58	2.88	Porters	2.87	1.71	2.11	Porters	2.10	2.10	2.07
Caribou	2.11	2.21	2.37	Caribou	2.20	1.90	2.25	Caribou	1.54	1.30	1.32	Caribou	2.13	2.32	2.45
Laurie	1.96	0.00	1.96	Laurie	2.35	0.00	2.11	Laurie	2.40	0.00	1.91	Laurie	1.90	0.00	1.93
Five Islands	1.97	1.91	1.93	Five Islands	1.93	1.96	1.94	Five Islands	1.94	1.96	1.96	Five Islands	1.99	1.89	1.92
Amherst	2.23	2.13	2.17	Amherst	2.08	1.93	2.03	Amherst	1.84	1.38	1.69	Amherst	2.36	3.34	2.27
Smiley's	2.14	2.21	2.11	Smiley's	1.80	2.06	2.00	Smiley's	0.00	2.11	3.00	Smiley's	2.15	2.22	2.11
Blomidon	2.03	2.03	2.06	Blomidon	2.31	2.36	2.14	Blomidon	1.73	1.84	2.14	Blomidon	2.02	2.02	2.04
Valleyview	2.02	1.84	1.95	Valleyview	2.22	1.96	2.05	Valleyview	1.22	1.25	1.67	Valleyview	2.05	1.87	1.97
Ellenwood	2.45	2.48	2.43	Ellenwood	2.37	1.65	1.73	Ellenwood	2.40	2.57	2.00	Ellenwood	2.42	2.54	2.48
Islands	2.31	2.31	2.16	Islands	1.81	2.39	1.65	Islands	2.92	2.16	1.47	Islands	2.31	2.34	2.40
Thomas R	2.45	2.53	2.60	Thomas R	2.26	2.53	2.43	Thomas R	2.12	1.80	2.48	Thomas R	2.47	2.55	2.62
Rissers	2.74	2.88	2.80	Rissers	2.60	2.72	2.72	Rissers	1.74	1.70	1.74	Rissers	2.76	2.91	2.83
Graves	2.40	2.36	2.38	Graves	3.05	2.91	3.20	Graves	2.20	2.44	2.31	Graves	2.35	2.31	2.29
Salsman	2.36	2.25	2.39	Salsman	1.73	1.45	1.47	Salsman	2.17	1.50	1.29	Salsman	2.42	2.34	2.56
Boylston	1.92	1.89	1.76	Boylston	2.00	1.25	1.79	Boylston	2.25	1.84	1.00	Boylston	1.86	2.02	1.93
Whycocomagh	1.99	2.06	2.22	Whycocomagh	2.29	2.10	2.04	Whycocomagh	1.83	2.75	2.45	Whycocomagh	1.88	1.68	2.58
Battery	2.28	2.00	2.14	Battery	2.03	2.17	1.75	Battery	2.29	1.72	2.85	Battery	2.43	1.98	2.23
Mira	2.37	2.47	2.30	Mira	2.19	2.32	2.13	Mira	1.97	1.32	1.99	Mira	2.43	2.53	2.42
Overall Aver	2.28	2.33	2.33	Overall Aver	2.32	2.28	2.34	Overall Aver	2.02	1.92	1.99	Overall Aver	2.29	2.37	2.35

Average Length of Stay without reservations

The average length of stay overall is unchanged from the 2009 season. For all campers, the overall average length is 1.58 days, which are same as 2009 and the decrease from 2008 is 0.6% or 0.01 days. Campers from Canada are down from 2009 by 2.1% or 0.03 days. The decrease from 2008 is the same as 2009. U.S. campers' average length of stay is up by 0.8% or 0.01 days, from 1.32 days to 1.33 days and 2010 is the same as 2008. Nova Scotian campers' average length of stay is up by 1.1% or 0.02 days, from 1.77 days to 1.79 days. The increase from 2008 is 0.6% or 0.01 days.

All Campers	Canadian Campers			U.S. Campers			N.S. Campers								
	2011	2010	2009	2011	2010	2009	2011	2010	2009	2011	2010	2009			
Dollar Lake	1.70	1.59	1.63	Dollar Lake	1.55	1.43	1.60	Dollar Lake	1.33	1.31	1.14	Dollar Lake	1.74	1.65	1.66
Porters	1.53	1.62	1.57	Porters	1.62	1.69	1.73	Porters	1.26	1.35	1.40	Porters	1.61	1.72	1.58
Caribou	1.81	1.51	1.55	Caribou	1.59	1.20	1.28	Caribou	1.54	1.13	1.11	Caribou	2.11	1.95	1.94
Laurie	1.59	0.00	1.49	Laurie	1.68	0.00	1.55	Laurie	1.41	0.00	1.48	Laurie	1.59	0.00	1.51
Five Islands	1.46	1.42	1.40	Five Islands	1.35	1.36	1.35	Five Islands	1.36	1.29	1.24	Five Islands	1.62	1.54	1.52
Amherst	1.36	1.40	1.43	Amherst	1.25	1.27	1.32	Amherst	1.12	1.23	1.11	Amherst	1.61	1.71	1.75
Smiley's	1.75	1.76	1.71	Smiley's	1.38	1.71	1.20	Smiley's	1.19	1.11	1.22	Smiley's	1.86	1.83	1.85
Blomidon	1.45	1.52	1.47	Blomidon	1.37	1.42	1.39	Blomidon	1.36	1.41	1.30	Blomidon	1.52	1.60	1.57
Valleyview	1.81	1.80	1.71	Valleyview	1.27	1.39	1.76	Valleyview	1.86	1.27	1.26	Valleyview	2.06	2.01	1.79
Ellenwood	1.92	2.04	1.92	Ellenwood	1.50	1.99	1.72	Ellenwood	1.09	1.15	1.78	Ellenwood	2.00	2.07	1.97
Islands	1.69	1.58	1.57	Islands	1.36	1.23	1.26	Islands	1.31	1.50	1.19	Islands	1.98	1.85	1.92
Thomas R	1.68	1.70	1.70	Thomas R	1.60	1.39	1.35	Thomas R	1.42	1.22	1.24	Thomas R	1.84	1.98	2.03
Rissers	1.51	1.58	1.47	Rissers	1.42	1.47	1.34	Rissers	1.26	1.59	1.35	Rissers	1.66	1.69	1.61
Graves	1.64	1.60	1.67	Graves	1.55	1.59	1.63	Graves	1.54	1.42	1.51	Graves	1.78	1.74	1.85
Salsman	1.50	1.54	1.58	Salsman	1.21	1.16	1.58	Salsman	1.06	1.08	1.19	Salsman	1.68	1.73	1.86
Boylston	1.21	1.15	1.18	Boylston	1.07	1.11	1.18	Boylston	1.00	1.16	1.08	Boylston	1.45	1.23	1.49
Whycocomagh	1.42	1.34	1.36	Whycocomagh	1.34	1.27	1.36	Whycocomagh	1.59	1.43	1.44	Whycocomagh	1.50	1.51	1.49
Battery	1.39	1.44	1.42	Battery	1.24	1.25	1.42	Battery	1.26	1.47	1.39	Battery	1.68	1.77	1.66
Mira	1.86	1.76	1.82	Mira	1.53	1.51	1.82	Mira	1.63	1.29	1.61	Mira	2.00	1.95	1.91
Overall Aver	1.84	1.58	1.58	Overall Aver	1.45	1.39	1.42	Overall Aver	1.40	1.33	1.32	Overall Aver	1.80	1.79	1.77

Campers with reservations stay longer at our parks than people who just arrive at the gate. On average, a reservation stays 23.4% or 0.43 days longer than non-reservation campers. For Canadian reservations, they stay 60.0% or 0.87 days longer, while U.S. campers with reservations were 44.3% or 0.62 days longer than non-reservation campers. Nova Scotian campers with reservations stayed 27.2% or 0.49 days.

Difference in length of stay between clients with reservations and without reservations

	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
All Campers	0.43	0.75	0.75	0.79	0.58	0.25	0.65	0.77	0.67	0.68
Canadian	0.87	0.89	0.92	0.96	0.72	0.53	0.60	0.74	0.72	0.65
US	0.62	0.59	0.67	0.67	0.47	0.33	0.58	0.68	0.66	0.67
Nova Scotia	0.49	0.58	0.58	0.62	0.40	0.17	0.54	0.61	0.57	0.54

Conclusions

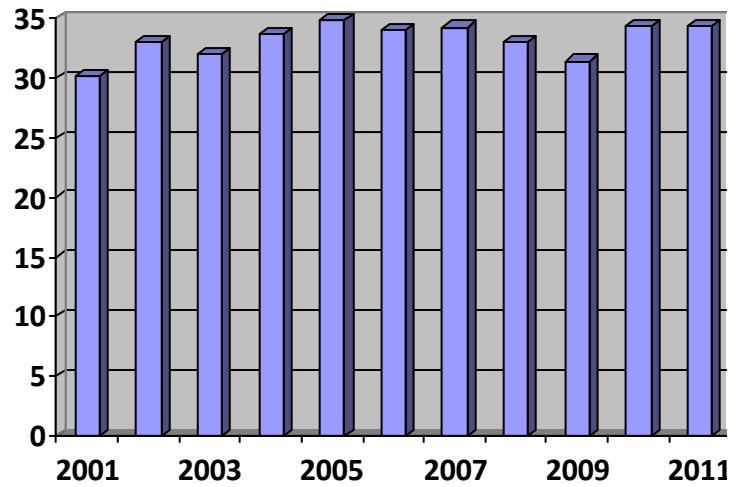
Overall, the 2011 season saw an increase in reservations and a decrease in camper nights compared to 2009. There were 16,829 reservations and we sold 27,521 permits, so reservations made up 61% up from 56% in 2010 of all permits sold. The reservations sold are more than 2010 by 794 while permits are 220 less than 2010. The average party size in 2010 was 2.93, which is down from 2009. For the first time, trailers made up the majority of the equipment our clients used to stay in our camping parks. Tent usage was down by 4% points between 2009 and 2010, while trailer usage increased 4% points from 2009. Clients with reservations stayed on average 2.33 days compared to 1.58 days for clients without reservations.

Our average client profile is they camp in trailers with 2.93 people, 2.24 adults and 0.69 children, and stay 1.58 days without reservations or 2.33 days with reservations.

Historic Information

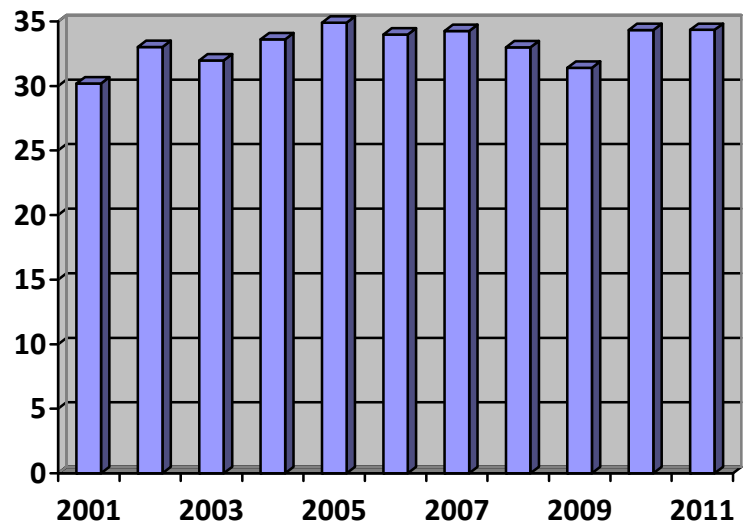
Year	Camper Nights
2001	58838
2002	59584
2003	53157
2004	48782
2005	53068
2006	52961
2007	56114
2008	54165
2009	54965
2010	55474
2011	55751

Occupancy Rates 2001 - 2011



Year	Occupancy Rate
2001	30.19
2002	33.02
2003	31.97
2004	33.62
2005	34.90
2006	33.98
2007	34.26
2008	32.98
2009	31.41
2010	34.33
2011	34.34

Occupancy Rates 2001 - 2011

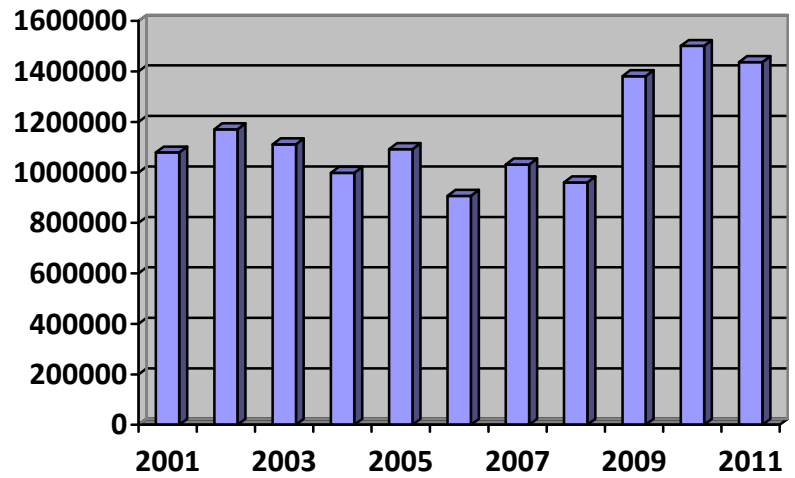


Occupancy Rates

Park	Occupancy Rate 2009 (%)	Occupancy Rate 2010 (%)	Occupancy Rate 2011 (%)	Occupancy Rate Change 2010&2011
Dollar Lake	29.44	28.45	28.52	0.07
Porters Lake	29.21	28.41	28.65	0.24
Caribou	52.01	52.15	52.32	0.17
Laurie	33.86	0.00	42.99	0.00
Five Islands	26.91	30.17	30.01	(0.16)
Amherst Shore	40.68	43.08	43.50	0.42
Smiley's	28.92	33.67	33.05	(0.62)
Total Central	33.43	34.81	34.93	0.12
Blomidon	42.78	45.98	45.15	(0.83)
Valleyview	22.09	30.38	30.41	0.03
Ellenwood	20.52	24.43	24.56	0.13
Islands	19.20	21.45	21.65	0.20
Thomas Raddall	28.16	31.70	31.96	0.26
Graves Island	32.76	35.31	35.49	0.18
Rissers	48.76	55.01	55.16	0.15
Total Western	32.58	36.87	36.75	(0.12)
Salsman	28.53	25.49	29.77	4.28
Boylston	12.11	12.48	11.07	(1.41)
Whycocomagh	14.01	21.47	28.31	6.84
Battery	34.75	39.35	28.92	(10.43)
Mira	34.01	31.85	32.58	0.73
Total Eastern	25.55	28.03	28.04	0.01
Total	31.41	34.33	34.34	0.01

Year	Gross Revenue
2001	\$ 1,078,933.42
2002	\$ 1,171,265.60
2003	\$ 1,111,403.52
2004	\$ 998,139.90
2005	\$ 1,092,374.45
2006	\$ 907,027.87
2007	\$1,031,513.39
2008	\$960,514.76
2009	\$1,381,774.60
2010	\$1,501,118.12
2011	\$1,436,469.18

Park Revenue 2001 - 2011



Operating Costs for 2011

Park	Direct Costs (excl. Perm)	Total Revenue (excl. HST)	Cost Recovery (%)
Dollar Lake	\$256,471	\$116,762	46
Porters Lake	\$247,645	\$90,103	36
Caribou	\$223,965	\$125,150	56
Laurie	\$148,461	\$63,659	43
Five Islands	\$189,796	\$74,243	39
Amherst Shore	\$174,013	\$45,781	26
Smiley's	\$190,041	\$72,255	38
Total Central	\$1,430,392	\$587,953	41
Blomidon	\$198,789	\$91,422	46
Valleyview	\$87,858	\$14,743	17
Ellenwood	\$180,788	\$52,534	29
Islands	\$151,526	\$32,902	22
Thomas Raddall	\$241,166	\$89,681	37
Graves Island	\$250,992	\$140,748	56
Rissers	\$303,884	\$183,178	60
Total Western	\$1,415,236	\$605,208	43
Salsman	\$120,338	\$21,255	18
Boylston	\$89,128	\$7,699	9
Whycocomagh	\$199,334	\$38,310	19
Battery	\$137,549	\$34,820	25
Mira	\$185,840	\$137,224	74
Total Eastern	\$732,199	\$239,208	33
Total	\$3,577,827	\$1,436,469	40

Operating Costs for 2010

Park	Direct Costs (excl. Perm)	Total Revenue (excl. HST)	Cost Recovery (%)
Dollar Lake	\$250,552	\$104,938	42
Porters Lake	\$291,661	\$96,543	33
Caribou	\$222,806	\$101,328	45
Laurie	\$0	\$0	
Five Islands	\$190,988	\$72,428	38
Amherst Shore	\$200,435	\$50,354	25
Smiley's	\$204,618	\$65,984	32
Total Central	\$1,361,062	\$491,575	36
Blomidon	\$212,047	\$90,148	43
Valleyview	\$103,702	\$12,053	12
Ellenwood	\$202,169	\$51,633	26
Islands	\$150,174	\$35,777	24
Thomas Raddall	\$290,887	\$82,369	28
Graves Island	\$268,159	\$145,623	54
Rissers	\$294,231	\$190,910	65
Total Western	\$1,521,372	\$608,513	40
Salsman	\$95,085	\$19,824	21
Boylston	\$103,757	\$10,814	10
Whycocomagh	\$224,328	\$36,988	16
Battery	\$145,168	\$38,860	27
Mira	\$213,469	\$103,885	49
Total Eastern	\$781,808	\$210,371	27
Total	\$3,664,242	\$1,310,459	36

Operating Costs for 2009

Park	Direct Costs (excl. Perm)	Total Revenue (excl. HST)	Cost Recovery (%)
Dollar Lake	\$263,754	\$111,944	42
Porters Lake	\$267,430	\$94,189	35
Caribou	\$195,656	\$120,851	62
Laurie	\$116,709	\$37,294	32
Five Islands	\$200,755	\$68,375	34
Amherst Shore	\$149,286	\$48,706	33
Smiley's	\$208,319	\$60,788	29
Total Central	\$1,401,909	\$542,147	39
Blomidon	\$149,177	\$89,445	60
Valleyview	\$113,623	\$14,027	12
Ellenwood	\$188,141	\$49,749	26
Islands	\$131,848	\$33,943	26
Thomas Raddall	\$259,682	\$84,441	33
Graves Island	\$190,464	\$108,300	57
Rissers	\$218,629	\$163,188	75
Total Western	\$1,251,564	\$543,093	43
Salsman	\$83,851	\$22,868	27
Boylston	\$69,551	\$6,121	9
Whycocomagh	\$184,054	\$36,690	20
Battery	\$145,580	\$32,509	22
Mira	\$213,271	\$116,350	55
Total Eastern	\$696,307	\$214,538	31
Total	\$3,349,780	\$1,299,778	39

